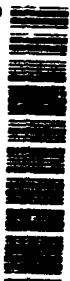


AD-A252 757



Department of Defense

P03

(12)

# PRIME CONTRACT AWARDS

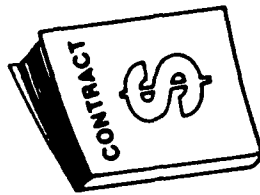
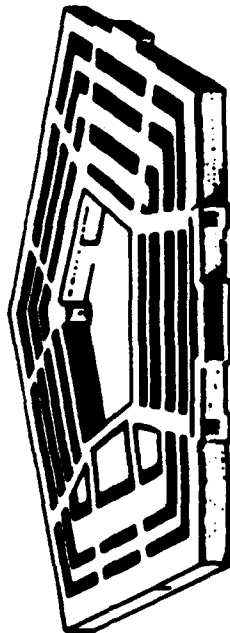
First Half Fiscal Year 1992

DTIC

ELECTE

JUL 1 5 1992

S<sup>c</sup>D



92 7 14 045

DISTRIBUTION STATEMENT A

Approved for public release;

Distribution Unlimited

# PRIME CONTRACT AWARDS

First Half Fiscal Year 1992



Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

For Sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402

DTIC and NTIS identification number for this publication is DIOR/P03-92/01

Accession For	
NTIS GRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution/	
Availability Codes	
Dist	Avail and/or Special
A-1	

## FOREWORD

*Prime Contract Awards* is published semiannually except for fiscal years 1989 and 1990 when, due to statistical anomalies in the first half of fiscal year 1989, only the annual reports were published. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

## TABLE OF CONTENTS

	PAGE
INTRODUCTION . . . . .	1
NOTES ON COVERAGE . . . . .	1
AWARDS BY TYPE OF CONTRACTOR . . . . .	3
Table 1 - Awards by Type of Contractor, According to Defense Component . . . . .	5
Table 2 - Awards by Quarter and Type of Contractor, According to Defense Component . . . . .	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions . . . . .	9
Table 3 - Awards by Type of Contractor and Defense Component (by Fiscal Year) . . . . .	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses . . . . .	13
Table 4 - Reserved . . . . .	15
AWARDS BY PROCUREMENT PROGRAM . . . . .	15
Table 5 - Awards to All Businesses and to Small Businesses, by Procurement Program . . . . .	17
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program . . . . .	19
Table 6 - Awards to All Businesses and to Small Businesses, by Procurement Program (by Fiscal Year) . . . . .	21
Table 6a - Awards by Procurement Program, According to Defense Component (by Fiscal Year) . . . . .	23
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION . . . . .	29

## TABLE OF CONTENTS (Concluded)

	PAGE
Table 7 - Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component (by Fiscal Year) . .	31
Table 8 - Awards for Research, Development, Test, and Evaluation by Procurement Program (by Fiscal Year) . . . . .	33
AWARDS BY COMPETITION . . . . .	35
Chart IV - Percent Distribution of DoD Awards by Extent of Competed Procurement, According to Defense Component . . . . .	37
Table 9 - Awards by Extent of Competed Procurement, According to Defense Component . . . . .	39
Table 10 - Awards by Solicitation Procedure, According to Extent of Competed Procurement . . . . .	41
Table 11 - Reserved . . . . .	
Table 12 - Reserved . . . . .	
Table 13 - Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component . . . . .	43
Table 14 - Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action . . . . .	45
Table 15 - Reserved . . . . .	
AWARDS BY TYPE OF CONTRACT PRICING PROVISION . . . . .	47
Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component . . . . .	49
Table 16 - Awards by Type of Contract Pricing Provision, According to Defense Component . . . . .	51
Table 17 - Awards by Type of Contract Pricing Provision (by Fiscal Year) . . . . .	55
DOD SMALL BUSINESS SUBCONTRACTING PROGRAM . . . . .	57
GLOSSARY OF TERMS . . . . .	59

## INTRODUCTION

### Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1982 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

### Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at government-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

### Highlights

DoD procurement actions during the first half of fiscal year 1992 totaled \$56,522,983 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 4,131,608
Work Outside United States	2,069,065
Educational and Nonprofit Institutions	1,375,870
Business Firms Inside United States	48,870,895
Tariff or Regulated Acquisitions	<u>75,545</u>
TOTAL	\$56,522,983

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$3,138 million as follows: Army, \$768 million; Navy, \$980 million; Air Force, \$1,370 million; Defense Logistics Agency, \$16 million and Other Defense Agencies, \$4 million.

## AWARDS BY TYPE OF CONTRACTOR

### DoD Procurement by Type of Contractor

DoD procurement awards during the first half of fiscal year 1992 (October 1991 through March 1992) totaled \$56,523 million. This was a decrease of \$8,314 million (12.8 percent) below the \$64,837 million awarded during the first half of fiscal year 1991. Contract awards to U.S. businesses for work inside the United States decreased by \$6,136 million. Awards for work outside the United States decreased by \$2,095 million and awards to educational or nonprofit institutions decreased by \$582 million, while awards to or through other Government Agencies increased by \$503 million. See Tables 1 and 2.

### Procurement Trends

DoD procurement increased steadily from \$124.7 billion in FY 1982 to \$163.7 billion in 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990 an upward trend is again shown which continued through FY 1991. The long term trend in prime contract awards is shown in Table 3.

### Small Business Performance

Small businesses received \$8,619 million during the first half of fiscal year 1992, a decrease of \$1,657 million over the \$10,276 million during the first half of fiscal year 1991. In terms of net value, small businesses received 17.6 percent of the prime contracts awarded to all business firms for work done in the United States during the first half of FY 1992 compared to 18.7 percent during the first half of fiscal year 1991.

Chart 1 shows that 2,578,000 procurement actions, or 66.6 percent of the total 3,871,956 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1982 through FY 1991.

**TABLE 1**  
**DoD Prime Contract Awards by Type of Contractor,**  
**According to Defense Component: FY 1992-FY 1991** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-
	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91
<b>TOTAL C/</b>												
ACTIONS OF \$25,000 OR LESS	\$56,522,983	\$64,836,702	\$11,206,660	\$12,688,763	\$17,581,261	\$20,121,078						
ACTIONS OVER \$25,000	5,502,846	5,759,840	895,985	1,643,387	1,193,682	1,299,744						
	51,020,137	59,076,862	10,310,675	11,045,376	16,387,579	18,821,334						
<b>INTERAGENCY / FMS</b>												
ACTIONS OF \$25,000 OR LESS	4,131,608	3,628,929	1,014,581	1,125,119	1,351,635	1,195,294						
ACTIONS OVER \$25,000	530,263	543,193	149,574	155,073	168,816	183,808						
	3,601,345	3,085,736	865,007	970,046	1,182,819	1,011,486						
<b>FOR WORK OUTSIDE U. S. D/</b>												
ACTIONS OF \$25,000 OR LESS	2,069,065	4,163,762	396,353	792,049	354,328	960,953						
ACTIONS OVER \$25,000	314,332	302,273	66,776	104,535	44,745	61,988						
	1,754,733	3,861,489	329,577	687,514	309,583	898,965						
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>												
ACTIONS OF \$25,000 OR LESS	1,375,870	1,958,208	347,081	345,188	131,312	416,868						
ACTIONS OVER \$25,000	47,825	49,230	14,703	13,520	9,454	11,353						
	1,328,045	1,908,978	332,378	331,668	121,858	405,505						
<b>BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)</b>												
ACTIONS OF \$25,000 OR LESS	48,870,895	55,005,451	9,374,930	10,349,197	15,743,854	17,547,683						
ACTIONS OVER \$25,000	4,534,880	4,785,792	591,217	1,293,049	970,535	1,042,305						
	44,336,015	50,220,659	8,783,713	9,056,148	14,773,319	16,505,378						
<b>SMALL BUSINESS FIRMS</b>												
ACTIONS OF \$25,000 OR LESS	8,619,489	10,276,421	2,120,471	2,308,917	2,681,148	2,631,178						
ACTIONS OVER \$25,000	2,351,796	2,655,293	460,563	608,949	696,717	690,365						
	6,267,693	7,621,128	1,659,909	1,699,968	1,984,431	1,940,813						
<b>OTHER BUSINESS FIRMS</b>												
ACTIONS OF \$25,000 OR LESS	40,251,406	44,730,030	7,254,459	8,040,280	13,062,706	14,916,505						
ACTIONS OVER \$25,000	2,183,084	2,130,499	130,654	684,100	273,219	351,940						
	38,068,322	42,599,531	7,123,805	7,356,180	12,788,887	14,564,565						
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>												
ACTIONS OF \$25,000 OR LESS	17.6	18.7	22.6	22.3	17.0	15.0						
ACTIONS OVER \$25,000	51.9	55.5	77.9	47.1	71.8	66.2						
	14.1	15.2	18.9	18.8	13.4	11.8						

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports



**TABLE 1 (concluded)**  
**DoD Prime Contract Awards by Type of Contractor,**  
**According to Defense Component: FY 1992-FY 1991** <sup>R/</sup>  
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-
	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91
<b>TOTAL C/</b>						
ACTIONS OF \$25,000 OR LESS	\$18,837,909	\$22,247,427	\$3,824,525	\$7,118,545	\$802,131	\$827,359
ACTIONS OVER \$25,000	1,026,177	1,591,690	646,628	1,045,097	97,141	123,207
	17,811,732	20,655,737	3,177,898	6,073,448	704,990	704,152
<b>INTERAGENCY / FMS</b>						
ACTIONS OF \$25,000 OR LESS	1,655,597	1,165,918	56,509	84,275	18,690	24,041
ACTIONS OVER \$25,000	153,412	145,331	32,968	35,068	10,993	15,211
	1,502,185	1,020,587	23,541	49,207	7,697	8,830
<b>FOR WORK OUTSIDE U. S. D/</b>						
ACTIONS OF \$25,000 OR LESS	681,835	737,610	560,818	1,497,210	2,375	1,471
ACTIONS OVER \$25,000	187,856	125,679	13,935	8,164	0	0
	493,979	611,931	546,882	1,489,046	2,375	1,471
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>						
ACTIONS OF \$25,000 OR LESS	765,424	960,029	30,143	85,123	8,083	5,116
ACTIONS OVER \$25,000	14,767	16,659	3,579	5,489	2,783	1,843
	750,657	943,370	26,564	79,634	5,301	3,273
<b>BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)</b>						
ACTIONS OF \$25,000 OR LESS	15,734,768	19,383,838	3,176,374	5,451,310	772,257	795,528
ACTIONS OVER \$25,000	669,857	1,303,989	595,463	995,749	82,641	104,950
	15,064,911	18,079,849	2,580,910	4,455,561	689,616	690,578
<b>SMALL BUSINESS FIRMS</b>						
ACTIONS OF \$25,000 OR LESS	1,792,205	2,195,622	1,175,968	2,579,790	322,833	322,298
ACTIONS OVER \$25,000	434,825	573,599	376,550	679,269	70,149	87,331
	1,357,380	1,622,023	799,418	1,900,521	252,683	234,967
<b>OTHER BUSINESS FIRMS</b>						
ACTIONS OF \$25,000 OR LESS	13,942,563	17,188,216	2,000,406	2,871,520	449,424	473,230
ACTIONS OVER \$25,000	235,032	730,390	218,913	316,480	12,491	17,619
	13,707,531	16,457,826	1,781,493	2,555,040	436,933	455,611
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>						
ACTIONS OF \$25,000 OR LESS	11.4	11.3	37.0	47.3	41.8	40.5
ACTIONS OVER \$25,000	64.9	44.0	63.2	68.2	84.9	83.2
	9.0	9.0	31.0	42.7	36.6	34.0

**TABLE 2**  
**DoD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1992 - FY 1991 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1992	1991	1992	1991	1992	1991
<b>TOTAL C/</b>	\$56,522,983	\$150,855,267	\$11,206,660	\$36,890,295	\$17,581,261	\$45,846,496
1st Qtr, Oct-Dec	18,152,641	18,768,700	2,350,447	1,522,609	7,701,356	6,496,713
2nd Qtr, Jan-Mar	38,370,342	46,068,002	8,856,213	11,166,154	9,879,905	13,624,365
3rd Qtr, Apr-Jun	0	30,718,041	0	8,733,246	0	10,361,678
4th Qtr, Jul-Sep	0	55,300,524	0	15,468,286	0	15,363,740
<b>INTERAGENCY / FMS</b>	4,131,608	11,947,930	1,014,581	4,192,633	1,351,635	3,033,279
1st Qtr, Oct-Dec	1,788,628	1,042,204	274,125	65,473	713,836	708,515
2nd Qtr, Jan-Mar	2,342,981	2,586,725	740,456	1,059,646	637,799	486,779
3rd Qtr, Apr-Jun	0	2,423,099	0	834,847	0	687,093
4th Qtr, Jul-Sep	0	5,895,902	0	2,232,667	0	1,150,852
<b>FOR WORK OUTSIDE U. S. D/</b>	2,069,065	9,178,174	396,353	2,252,977	354,328	2,371,314
1st Qtr, Oct-Dec	987,448	1,787,575	184,284	212,194	157,336	260,189
2nd Qtr, Jan-Mar	1,081,617	2,376,187	232,069	579,855	196,992	700,764
3rd Qtr, Apr-Jun	0	2,211,350	0	665,036	0	644,530
4th Qtr, Jul-Sep	0	2,803,062	0	795,892	0	765,831
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	1,375,870	3,645,617	347,081	634,018	131,312	831,472
1st Qtr, Oct-Dec	394,419	559,249	86,685	74,834	61,209	137,147
2nd Qtr, Jan-Mar	981,451	1,398,959	260,397	270,354	70,103	279,721
3rd Qtr, Apr-Jun	0	800,048	0	101,819	0	199,201
4th Qtr, Jul-Sep	0	887,361	0	187,011	0	215,403
<b>BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)</b>	48,870,895	125,878,379	9,374,930	29,611,843	15,743,854	39,609,593
1st Qtr, Oct-Dec	14,962,030	15,360,016	1,805,980	1,151,450	6,768,920	5,330,834
2nd Qtr, Jan-Mar	33,908,866	39,646,435	7,568,950	9,197,747	8,974,934	12,156,849
3rd Qtr, Apr-Jun	0	25,215,270	0	7,064,348	0	8,830,670
4th Qtr, Jul-Sep	0	45,656,658	0	12,198,298	0	13,231,240
<b>SMALL BUSINESS FIRMS</b>	8,619,489	25,936,484	2,120,471	6,716,626	2,681,148	7,876,409
1st Qtr, Oct-Dec	2,796,047	3,111,196	592,089	383,464	995,345	907,248
2nd Qtr, Jan-Mar	5,823,442	7,165,225	1,528,382	1,925,453	1,685,803	1,723,930
3rd Qtr, Apr-Jun	0	4,730,578	0	1,367,338	0	1,594,363
4th Qtr, Jul-Sep	0	10,929,485	0	3,040,371	0	3,650,868
<b>OTHER BUSINESS FIRMS</b>	40,251,406	99,941,895	7,254,459	22,895,217	13,062,706	31,733,184
1st Qtr, Oct-Dec	12,165,982	12,248,820	1,213,891	767,986	5,773,575	4,483,586
2nd Qtr, Jan-Mar	28,085,424	32,481,210	6,040,568	7,272,294	7,289,131	10,432,919
3rd Qtr, Apr-Jun	0	20,484,692	0	5,697,010	0	7,236,307
4th Qtr, Jul-Sep	0	34,727,173	0	9,157,927	0	9,580,372
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	17.6	20.6	22.6	22.7	17.0	19.9
1st Qtr, Oct-Dec	18.7	20.3	32.8	33.3	14.7	16.8
2nd Qtr, Jan-Mar	17.2	18.1	20.2	20.9	18.8	14.2
3rd Qtr, Apr-Jun	0	18.8	0	19.4	0	18.1
4th Qtr, Jul-Sep	0	23.9	0	24.9	0	27.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency Awards

C/ Commencing in FY 1989 includes Tariffs or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: *Washington Headquarters Services*  
*Directorate for Information*  
*Operations and Reports*

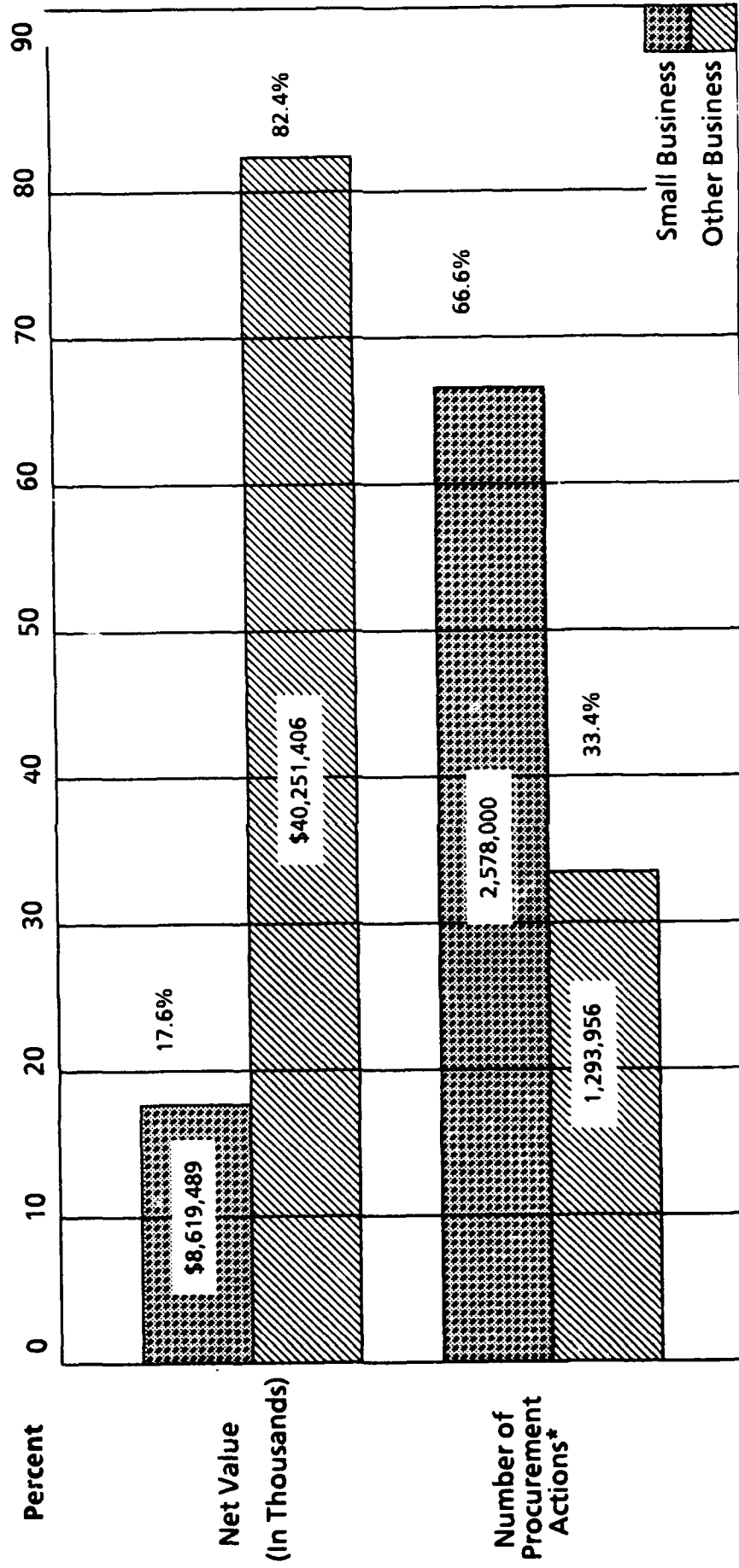
**TABLE 2 (concluded)**  
**DoD Prime Contract Awards by Quarter and Type of Contractor,**  
**According to Defense Component: FY 1992 - FY 1991 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1992	1991	1992	1991	1992	1991
<b>TOTAL C/</b>	\$18,837,909	\$48,214,378	\$3,824,525	\$13,331,280	\$802,131	\$2,331,883
1st Qtr. Oct-Dec	5,867,007	7,791,758	1,206,837	2,555,027	229,600	53,374
2nd Qtr. Jan-Mar	12,970,902	14,455,669	2,617,688	4,563,518	572,531	773,985
3rd Qtr. Apr-Jun	0	8,185,193	0	1,840,829	0	469,252
4th Qtr. Jul-Sep	0	17,781,758	0	4,372,106	0	1,035,272
<b>INTERAGENCY / FMS</b>	1,655,597	4,341,087	56,509	195,668	18,690	65,859
1st Qtr. Oct-Dec	760,122	219,389	21,301	29,092	6,586	8,384
2nd Qtr. Jan-Mar	895,475	946,529	35,208	55,183	12,104	15,657
3rd Qtr. Apr-Jun	0	822,607	0	36,886	0	13,075
4th Qtr. Jul-Sep	0	2,352,562	0	74,507	0	28,743
<b>FOR WORK OUTSIDE U. S. D/</b>	681,835	1,947,943	560,818	2,332,847	2,375	8,283
1st Qtr. Oct-Dec	168,016	279,502	488,078	1,003,460	134	0
2nd Qtr. Jan-Mar	513,819	458,108	92,740	493,750	2,241	1,471
3rd Qtr. Apr-Jun	0	333,201	0	521,505	0	2,045
4th Qtr. Jul-Sep	0	877,132	0	308,132	0	4,767
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	765,424	1,576,354	30,143	195,411	8,083	21,016
1st Qtr. Oct-Dec	210,777	324,950	12,163	19,527	1,698	989
2nd Qtr. Jan-Mar	554,646	635,079	17,981	65,596	6,385	4,127
3rd Qtr. Apr-Jun	0	247,783	0	77,301	0	5,792
4th Qtr. Jul-Sep	0	368,542	0	32,987	0	10,108
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	15,734,768	40,348,615	3,176,374	10,606,024	772,257	2,232,969
1st Qtr. Oct-Dec	4,728,002	6,967,913	705,003	1,502,504	220,877	43,479
2nd Qtr. Jan-Mar	11,006,766	12,415,925	2,471,371	3,948,806	551,380	752,049
3rd Qtr. Apr-Jun	0	6,781,524	0	1,198,647	0	447,814
4th Qtr. Jul-Sep	0	14,183,253	0	3,956,067	0	989,627
<b>SMALL BUSINESS FIRMS</b>	1,792,205	5,343,001	1,175,968	4,382,737	322,833	934,659
1st Qtr. Oct-Dec	724,252	1,000,929	298,535	750,578	108,674	26,220
2nd Qtr. Jan-Mar	1,067,953	1,194,693	877,433	1,829,212	214,159	286,078
3rd Qtr. Apr-Jun	0	863,906	0	562,079	0	176,329
4th Qtr. Jul-Sep	0	2,283,473	0	1,240,868	0	434,032
<b>OTHER BUSINESS FIRMS</b>	13,942,563	35,005,614	2,000,406	6,223,287	449,424	1,298,310
1st Qtr. Oct-Dec	4,003,750	5,966,984	406,468	751,926	112,203	7,259
2nd Qtr. Jan-Mar	9,938,814	11,221,232	1,583,938	2,119,594	337,221	465,971
3rd Qtr. Apr-Jun	0	5,917,618	0	636,568	0	269,485
4th Qtr. Jul-Sep	0	11,899,780	0	2,715,199	0	555,595
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	11.4	13.2	37.0	41.3	41.8	41.9
1st Qtr. Oct-Dec	15.3	14.4	42.3	50.0	49.2	83.3
2nd Qtr. Jan-Mar	9.7	9.6	35.5	46.3	38.8	38.0
3rd Qtr. Apr-Jun	0	12.7	0	46.9	0	39.8
4th Qtr. Jul-Sep	0	16.1	0	31.4	0	43.9

Chart 1

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:  
First Half Fiscal Year 1992



\* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

**TABLE 3**  
**DoD Prime Contract Awards by Type of Contractor**  
**and Defense Component: FY 1991 - FY 1982 <sup>A/</sup>**

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982
<b>TOTAL</b>	<b>\$150,855</b>	<b>\$144,672</b>	<b>\$139,343</b>	<b>\$151,353</b>	<b>\$156,508</b>	<b>\$158,829</b>	<b>\$163,725</b>	<b>\$146,032</b>	<b>\$140,483</b>	<b>\$124,725</b>
Army	36,890	33,323	31,979	32,846	36,800	37,512	37,497	33,399	29,893	29,745
Navy	45,846	46,945	47,831	55,843	54,974	49,530	52,026	48,558	39,776	39,776
Air Force	48,214	46,902	43,915	46,633	47,305	48,852	53,303	46,839	41,436	34,732
Defense Logistics Agency	13,331	11,120	10,923	11,166	11,229	16,547	15,173	14,884	15,196	15,999
Civil Functions	2,332	2,122	1,495	2,169	1,981	1,711	1,767	1,853	1,949	1,959
Other Defense Agencies	4,241	4,250	3,200	2,696	4,220	4,578	3,960	3,626	3,350	2,514
<b>INTERAGENCY/FMS</b>	<b>11,948</b>	<b>9,964</b>	<b>9,579</b>	<b>8,919</b>	<b>8,809</b>	<b>9,884</b>	<b>12,399</b>	<b>10,098</b>	<b>9,903</b>	<b>12,755</b>
Army	4,193	2,281	1,679	1,789	1,900	2,523	2,696	2,636	2,808	4,759
Navy	3,033	2,948	3,416	3,193	3,546	2,841	4,229	3,355	3,106	2,811
Air Force	4,341	4,378	4,147	3,493	2,729	3,772	4,758	3,516	3,424	4,724
Defense Logistics Agency	196	134	218	325	326	375	366	274	326	248
Civil Functions	66	64	41	72	73	77	75	67	58	52
Other Defense Agencies	119	159	79	121	236	295	275	250	201	160
<b>FOR WORK OUTSIDE U. S. C/</b>	<b>9,178</b>	<b>7,149</b>	<b>6,381</b>	<b>8,149</b>	<b>8,863</b>	<b>9,081</b>	<b>8,611</b>	<b>8,311</b>	<b>7,236</b>	<b>7,522</b>
Army	2,253	2,280	2,331	3,082	3,423	3,113	3,205	2,559	2,196	2,208
Navy	2,371	1,442	1,287	1,455	1,403	1,404	1,058	1,163	1,582	644
Air Force	1,948	1,705	1,213	1,924	1,367	1,894	1,746	1,649	1,302	1,443
Defense Logistics Agency	2,332	1,570	1,412	1,583	1,571	2,578	2,535	2,876	2,712	3,188
Civil Functions	265	10	20	20	16	8	7	9	2	6
Other Defense Agencies	142	142	138	86	84	87	50	56	41	40
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	<b>3,646</b>	<b>3,530</b>	<b>3,272</b>	<b>3,469</b>	<b>3,495</b>	<b>3,368</b>	<b>3,129</b>	<b>2,710</b>	<b>2,248</b>	<b>1,984</b>
Army	634	443	423	440	474	437	403	343	309	263
Navy	831	837	952	1,142	1,081	1,152	1,073	965	626	626
Air Force	1,576	1,710	1,605	1,614	1,595	1,450	1,330	1,167	1,081	946
Defense Logistics Agency	195	110	115	89	100	90	83	60	21	21
Civil Functions	21	26	42	41	33	61	44	34	34	34
Other Defense Agencies	387	332	159	142	212	198	181	131	125	95
<b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)</b>	<b>125,878</b>	<b>123,821</b>	<b>120,003</b>	<b>130,815</b>	<b>135,340</b>	<b>136,497</b>	<b>139,587</b>	<b>124,912</b>	<b>121,096</b>	<b>102,463</b>
Army	29,612	28,127	27,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515
Navy	39,810	41,717	42,176	50,054	48,944	44,232	45,656	39,948	43,880	35,695
Air Force	40,349	39,039	36,949	39,601	40,615	41,737	45,469	40,507	35,649	27,619
Defense Logistics Agency	10,606	9,303	9,177	9,244	9,232	13,503	12,190	11,673	12,150	12,542
Civil Functions	2,233	2,018	1,434	2,035	1,859	1,588	1,624	1,734	1,854	1,873
Other Defense Agencies	3,469	3,616	2,824	2,347	3,687	3,997	3,455	3,189	2,982	2,219
<b>SMALL BUSINESS FIRMS</b>	<b>25,936</b>	<b>23,956</b>	<b>22,772</b>	<b>25,229</b>	<b>26,624</b>	<b>26,914</b>	<b>26,049</b>	<b>23,816</b>	<b>22,769</b>	<b>20,143</b>
Army	6,717	5,771	5,137	6,462	7,522	7,628	7,749	6,675	5,604	5,094
Navy	7,676	7,698	7,698	8,157	7,745	7,421	7,022	6,100	5,854	4,552
Air Force	5,343	5,170	4,583	5,169	5,361	4,869	4,703	4,341	3,932	3,453
Defense Logistics Agency	4,383	3,990	4,219	3,990	4,462	5,445	5,136	5,238	6,064	5,888
Civil Functions	835	821	682	979	1,050	924	883	928	810	831
Other Defense Agencies	683	607	453	472	1,784	627	555	534	404	325
<b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>	<b>20.6 %</b>	<b>19.3 %</b>	<b>19.0 %</b>	<b>19.3 %</b>	<b>19.7 %</b>	<b>19.7 %</b>	<b>18.7 %</b>	<b>19.1 %</b>	<b>18.8 %</b>	<b>19.7 %</b>
Army	22.7	20.5	18.7	23.5	24.3	24.3	24.8	24.0	22.8	22.6
Navy	19.9	18.4	18.3	16.3	15.8	16.8	15.4	15.3	13.3	12.8
Air Force	13.2	13.2	12.4	13.1	13.2	11.7	10.3	10.7	11.0	12.5
Defense Logistics Agency	41.3	42.1	46.0	43.2	46.1	40.3	42.1	49.9	42.1	46.9
Civil Functions	41.9	40.7	47.6	48.1	56.5	58.2	54.4	53.5	49.1	44.4
Other Defense Agencies	19.7	16.8	16.0	20.1	21.3	15.7	16.1	16.8	13.5	14.6

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

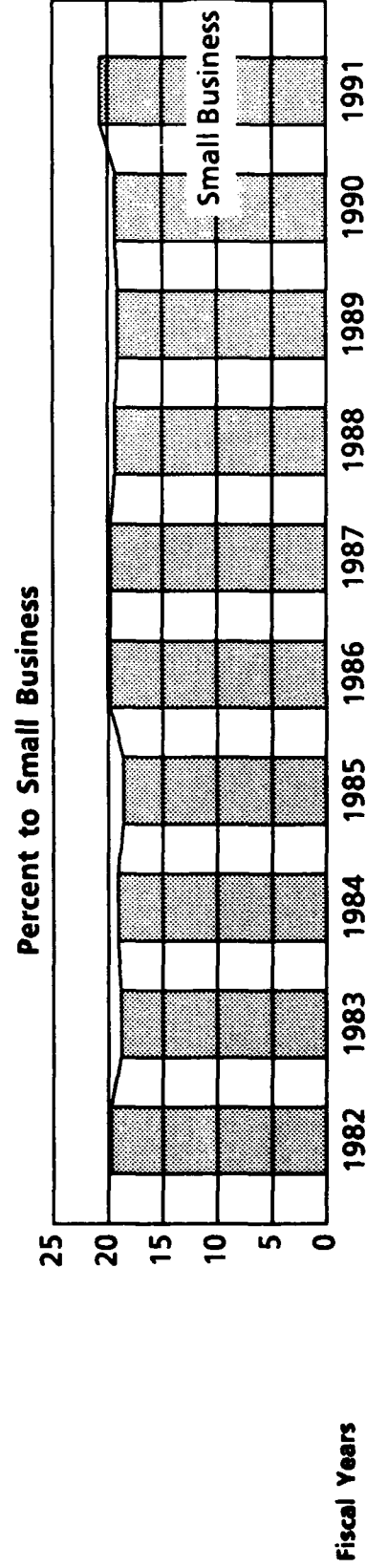
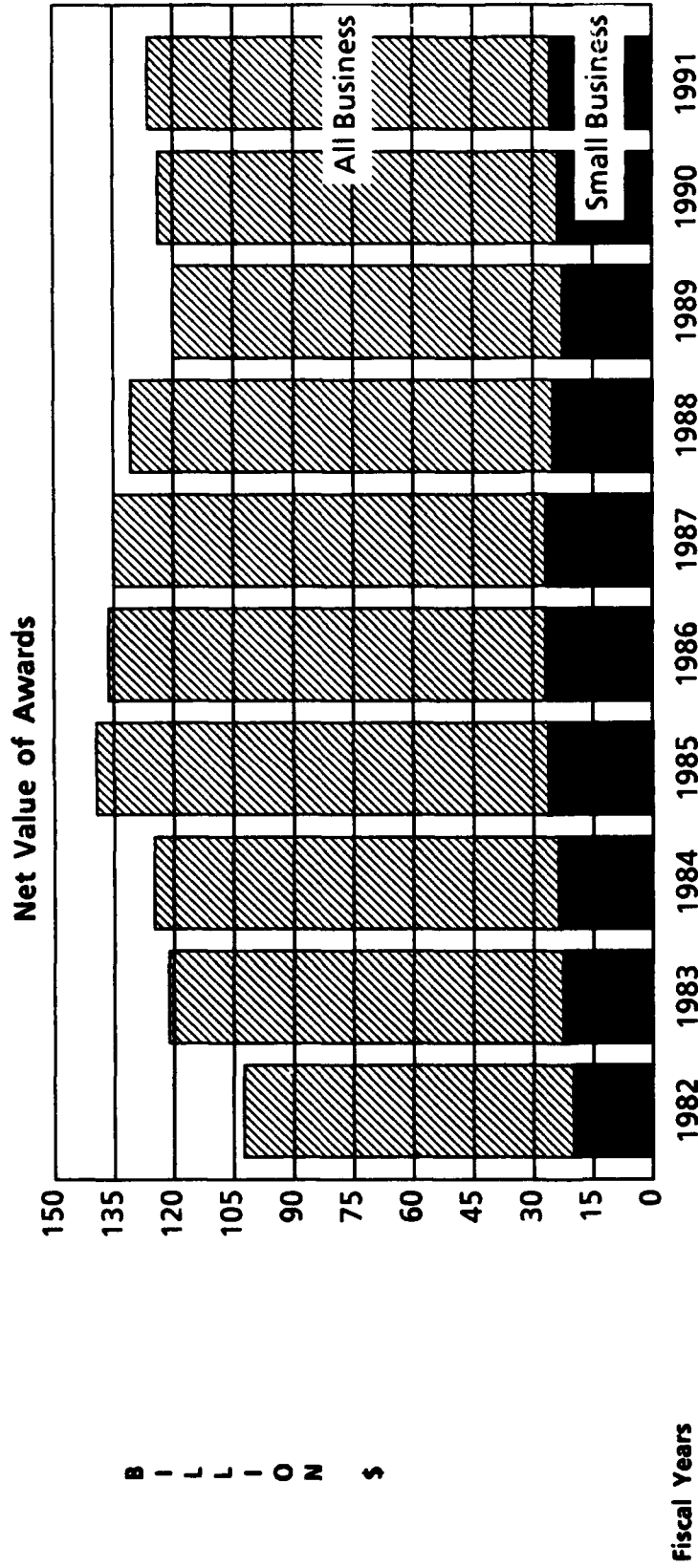
C/ Includes foreign firms for performance in U.S.

\* Less than \$500,000.

Prepared By: Washington Headquarters Services  
Directorate For Information  
Operations and Reports

## Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses  
and Percent Distribution to Small Businesses: FY 1982 - 1991



## AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1992 and the first half of FY 1991, and in Table 6 for FY 1982 through FY 1991. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1982 through FY 1991.

Total DoD procurement from U.S. businesses for work performed in the United States during the first half of FY 1992 totaled \$48,871 million; \$6,136 million (11.1 percent) less than the first half of FY 1991. A comparison of first half 1992 totals show a decrease in the Major Hard Goods and the All Other Categories with an increase in the Services Category.

The largest decreases in the procurement programs were in Missile and Space Systems, \$2,647 million; Ships, \$1,793 million; Subsistence, \$951 million; and Tank Automotive, \$649 million.

The programs with the largest increases were Construction, \$252 million; Ammunition, \$249 million; and Other Aircraft Equipment and Supplies, \$222 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for the first half of FY 1992 and the first half of FY 1991.

**TABLE 5**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1992 - FY 1991** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1991 - March 1992				October 1990 - March 1991				
	T O T A L		S M A L L B U S I N E S S		T O T A L		S M A L L B U S I N E S S		
	Amount (1)	% (2)	Amount (3)	% (4)	Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)
TOTAL /C	\$56,522,983				\$64,836,702				
INTERAGENCY/FMS	4,131,608				3,628,929				
FOR WORK OUTSIDE U. S. D/	2,069,065				4,163,762				
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,375,870				1,958,208				
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	48,870,895	100.0	\$8,619,489	100.0	55,006,451	100.0	\$10,276,421	100.0	18.7
MAJOR HARD GOODS (SUB-TOTAL)	29,288,491	59.9	2,016,737	23.4	34,301,622	62.4	2,182,050	21.2	6.4
AIRCRAFT (SUB-TOTAL)	10,736,738	22.0	327,694	3.8	10,797,937	19.6	465,125	4.5	4.3
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	8,090,167	16.6	111,048	1.3	8,073,577	14.7	168,063	1.6	2.1
AIRCRAFT ENGINES AND RELATED SPARES	1,164,065	2.4	65,863	0.8	1,463,557	2.7	68,412	0.7	4.7
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,482,506	3.0	150,783	1.8	1,260,803	2.3	228,650	2.2	18.1
MISSILE AND SPACE SYSTEMS	5,966,911	12.2	232,718	2.7	8,613,852	15.7	330,336	3.2	3.8
SHIPS	3,587,944	7.3	381,970	4.4	5,380,632	9.8	358,305	3.5	6.7
TANK-AUTOMOTIVE (SUB-TOTAL)	614,556	1.3	228,368	2.7	1,263,304	2.3	274,617	2.7	21.7
COMBAT VEHICLES	331,003	0.7	121,820	1.4	573,181	1.0	104,545	1.0	18.2
NON-COMBAT VEHICLES	283,552	0.6	106,548	1.2	690,123	1.3	170,072	1.7	24.6
WEAPONS	609,174	1.3	71,454	0.8	877,367	1.6	88,584	0.9	10.1
AMMUNITION	1,582,212	3.2	123,886	1.4	1,333,100	2.4	127,244	1.2	9.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	6,190,956	12.7	650,648	7.6	6,035,430	11.0	537,839	5.2	8.9
SERVICES	7,978,559	16.3	1,971,832	22.9	7,455,522	13.6	2,037,220	19.8	27.3
ALL OTHER (SUB-TOTAL)	11,603,846	23.7	4,630,919	53.7	13,249,307	24.1	6,057,151	58.9	45.7
SUBSISTENCE	601,130	1.2	159,756	1.9	1,552,464	2.8	815,778	7.9	52.6
TEXTILES, CLOTHING AND EQUIPAGE	271,781	0.6	171,384	2.0	754,113	1.4	431,103	4.2	57.2
FUELS + LUBRICANTS (SUB-TOTAL)	1,397,489	2.9	320,431	3.7	1,349,300	2.5	319,176	3.1	23.7
PETROLEUM	1,357,004	2.8	293,203	3.4	1,312,141	2.4	291,574	2.8	22.2
OTHER FUELS + LUBRICANTS	39,141	0.1	25,938	0.3	31,920	0.1	22,479	0.2	70.4
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	1,344	*	1,290	*	5,239	*	5,123	0.1	97.8
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	2,696,138	5.5	668,366	7.8	2,957,537	5.4	914,264	8.9	30.9
BUILDING SUPPLIES	42,206	0.1	5,626	0.1	9,341	*	4,712	0.1	50.4
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	498	*	0	0.0	0.0
PRODUCTION EQUIPMENT	90,110	0.2	27,735	0.3	78,675	0.1	19,286	0.2	24.5
CONSTRUCTION EQUIPMENT	8,244	*	1,309	*	9,139	*	4,023	*	44.0
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	163,052	0.3	21,858	0.3	267,906	0.5	70,421	0.7	26.3
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	9,305	*	5,185	0.1	10,511	*	4,839	0.1	46.0
MATERIALS HANDLING EQUIPMENT	30,981	0.1	20,175	0.2	37,313	0.1	17,105	0.2	45.8
ALL OTHER SUPPLIES + EQUIPMENT	2,352,241	4.8	586,478	6.8	2,544,154	4.6	793,878	7.7	31.2
CONSTRUCTION	2,102,427	4.3	959,186	11.1	1,850,101	3.4	921,537	9.0	49.8
ALL ACTIONS OF \$25,000 OR LESS	4,534,880	9.3	2,351,796	27.3	4,785,792	8.7	2,655,293	25.8	55.5

A/ For definitions and coverage, see notes on coverage.  
B/ Percentage of small business firms (column 3) to all  
C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.  
D/ Includes foreign firms for performance in U.S.  
\* Less than 0.05 percent.

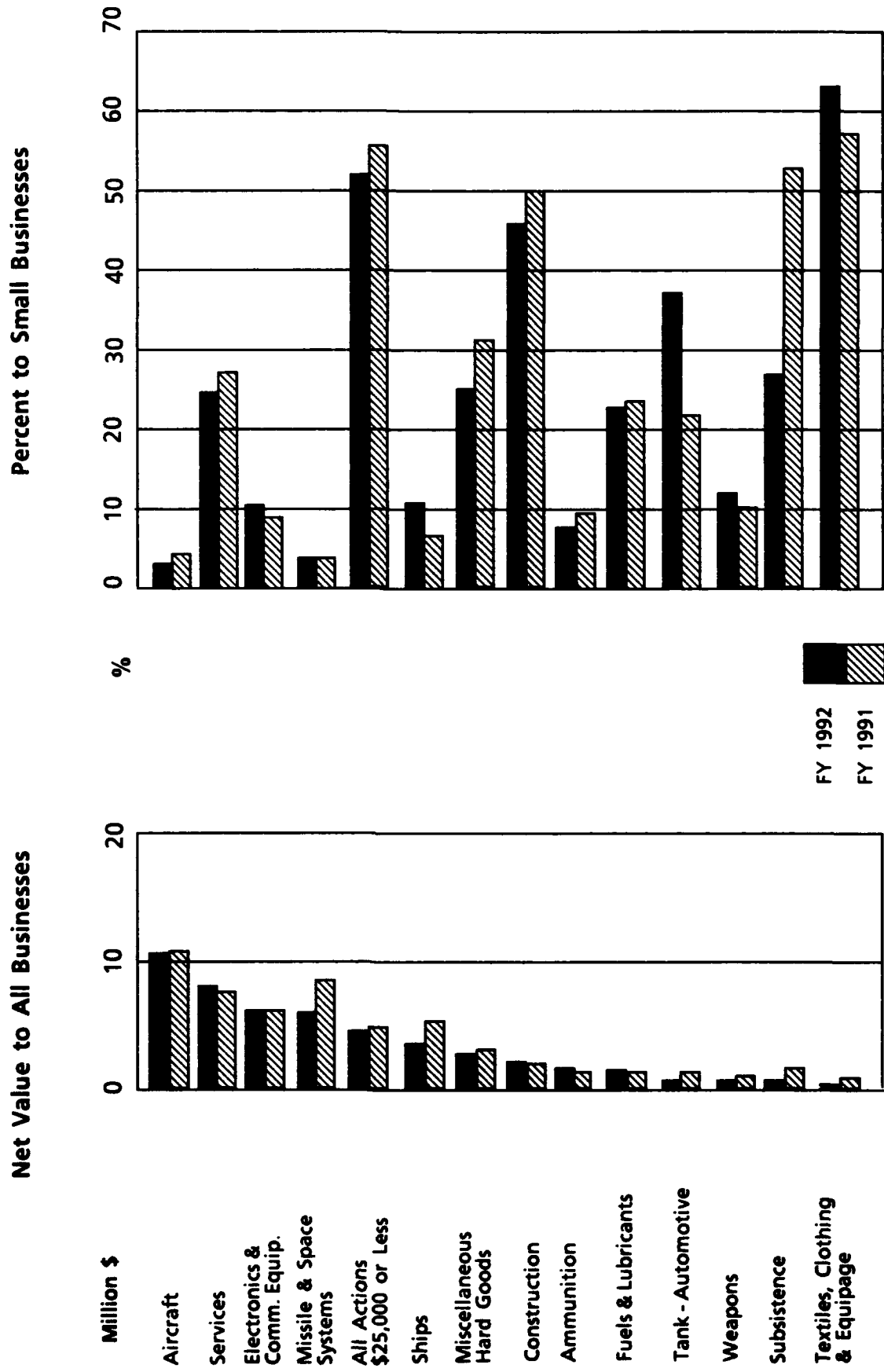
business firms for work in the U.S. (column 1).

Prepared By: Washington Headquarters Services  
Directorate For Information  
Operations and Reports



### Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,  
by Procurement Program: First Half FY 1992 - 1991



**TABLE 6**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1991 - FY 1987** <sup>R/</sup>

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87
<b>TOTAL B/</b>	\$150,855,269	\$144,672,473	\$139,343,457	\$151,352,713	\$156,507,586					
INTERAGENCY/FMS	11,947,932	9,964,253	9,579,291	8,919,370	8,808,963					
FOR WORK OUTSIDE THE U.S. C/	9,178,174	7,149,132	6,380,922	8,149,175	8,863,365					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,645,617	3,529,523	3,272,473	3,469,352	3,494,958					
<b>BUSINESS FIRMS FOR WORK IN THE U.S.</b>										
<b>BUSINESS FIRMS TOTAL</b>	125,878,379	123,820,831	120,002,855	130,814,816	135,340,300	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	79,120,269	79,917,592	85,856,513	93,015,159	58.9	63.9	66.6	65.6	68.7
Aircraft	23,631,167	23,984,463	24,225,694	24,978,326	27,683,931	18.8	19.4	20.2	19.1	20.5
Missile and Space Systems	16,351,898	17,136,849	18,755,096	19,593,980	19,781,484	13.0	13.8	15.6	15.1	14.6
Ships	9,313,719	10,303,581	9,596,142	13,716,230	11,474,728	7.4	8.3	8.0	10.5	8.5
Tank-Automotive	3,323,983	3,322,970	3,821,233	3,927,925	4,553,662	2.6	2.7	3.2	3.0	3.6
Weapons	1,711,428	1,842,130	1,518,643	1,667,409	2,098,819	1.4	1.5	1.3	1.3	1.6
Ammunition	3,564,703	4,032,453	3,900,238	4,119,354	4,555,004	2.8	3.3	3.3	3.1	3.4
Electronics and Communications Equip.	15,219,506	18,487,823	18,120,546	17,753,289	22,567,471	12.1	14.9	15.1	13.6	16.7
<b>SERVICES</b>	16,937,287	14,637,670	11,708,407	12,029,739	11,044,330	13.5	11.8	9.8	9.2	8.2
ALL OTHER (SUBTOTAL)	34,813,878	30,082,892	28,376,856	32,928,564	31,280,811	27.7	24.3	23.6	25.2	23.1
Substance	2,242,209	1,605,584	1,265,201	1,259,007	1,178,445	1.8	1.3	1.1	1.0	0.9
Textiles, Clothing, and Equipage	1,335,514	744,857	1,859,577	1,550,449	985,534	1.1	0.6	0.7	0.9	0.7
Fuels and Lubricants	3,686,514	3,771,388	3,475,105	3,292,185	3,037,834	2.9	3.0	2.9	2.5	2.2
Miscellaneous Hard Goods	2,066,672	7,056,160	7,485,804	7,745,382	6,020,944	6.1	5.7	5.8	5.9	4.4
Construction	8,586,177	5,727,232	7,435,552	8,066,574	8,895,666	6.8	4.6	6.2	6.2	6.6
All Actions of \$25,000 or Less	11,350,392	11,127,661	8,345,517	11,414,967	11,162,388	9.0	9.0	7.0	8.7	8.2
<b>SMALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>										
<b>SMALL BUSINESS TOTAL</b>	25,936,484	23,955,745	22,771,551	25,228,786	26,624,157	20.6	19.3	19.0	19.3	19.7
MAJOR HARD GOODS (SUBTOTAL)	5,788,734	6,102,841	5,688,817	5,854,002	7,145,431	7.8	7.7	7.1	6.8	7.7
Aircraft	1,144,071	1,082,380	1,110,770	1,119,120	1,310,050	4.8	4.5	4.6	4.5	4.7
Missile and Space Systems	687,450	675,814	1,702,396	659,297	768,294	4.2	3.9	3.7	3.3	3.9
Ships	1,143,097	1,588,697	1,359,858	1,199,631	1,475,831	12.3	15.4	14.2	8.7	12.9
Tank-Automotive	602,807	465,825	357,394	394,365	310,468	13.9	14.0	9.4	10.0	14.6
Weapons	204,319	239,634	213,145	235,679	330,176	11.9	13.0	14.0	14.1	15.7
Ammunition	301,724	371,300	301,679	412,887	439,079	8.5	9.2	7.7	10.0	9.6
Electronics and Communications Equip.	1,705,266	1,679,391	1,643,575	1,833,023	2,111,533	11.2	9.1	9.1	10.3	9.4
<b>SERVICES</b>	4,333,665	4,202,934	3,461,160	3,770,752	3,465,667	25.6	28.7	29.6	31.3	31.4
ALL OTHER (SUBTOTAL)	15,814,085	13,649,970	13,621,574	15,604,032	16,013,059	45.4	45.4	48.0	47.4	51.2
Substance	1,059,874	691,267	543,149	500,215	411,720	47.2	43.1	42.9	39.7	34.9
Textiles, Clothing, and Equipage	712,912	486,357	606,614	880,045	740,599	53.5	66.6	70.6	76.5	75.1
Fuels and Lubricants	911,056	1,053,014	1,152,910	870,684	857,598	24.8	27.9	33.2	20.4	28.2
Miscellaneous Hard Goods	2,155,036	2,087,270	1,970,878	2,214,365	2,342,794	28.3	29.6	28.2	28.6	38.9
Construction	4,619,850	5,122,523	4,666,353	5,043,326	5,536,190	53.8	54.2	62.8	62.5	62.2
All Actions of \$25,000 or Less	6,355,357	6,199,539	4,681,670	6,295,397	6,124,158	56.0	55.7	56.1	55.2	54.9

R/ For definitions and coverage, see notes on coverage.  
B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table  
C/ Includes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 6 (concluded)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses,**  
**by Procurement Program: FY 1986 - FY 1982** <sup>R/</sup>

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY '86	FY '85	FY '84	FY '83	FY '82
<b>TOTAL B/</b>	\$158,829,340	\$163,725,360	\$146,031,610	\$140,482,972	\$124,724,875					
INTERAGENCY/FHS	9,883,818	12,398,566	10,098,092	9,902,800	12,755,040					
FOR WORK OUTSIDE THE U.S. C/	9,080,746	8,611,099	8,311,482	7,236,372	7,522,294					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,367,718	3,129,061	2,709,888	2,247,933	1,984,448					
<b>BUSINESS FIRMS TOTAL</b>						<b>PERCENT OF TOTAL</b>				
<b>MAJOR HEAD GOODS (SUBTOTAL)</b>	136,497,058	139,586,634	124,912,148	121,095,867	102,463,093	100.0	100.0	100.0	100.0	100.0
Aircraft	92,822,136	98,144,846	86,315,336	80,806,612	57,870,460	68.0	70.3	69.1	66.7	56.2
Missile and Space Systems	32,257,721	34,579,580	29,234,550	26,297,352	21,132,884	23.6	24.8	23.4	21.7	20.6
Ships	19,355,707	18,667,899	16,663,293	14,689,528	12,111,020	14.2	13.4	13.3	12.1	12.4
Tank-Automotive	9,412,931	10,404,343	9,553,141	8,818,867	9,557,419	6.9	7.5	7.5	10.6	9.3
Weapons	2,384,203	2,152,256	4,989,583	2,664,359	4,355,915	3.8	3.7	4.0	3.9	4.3
Ammunition	4,393,965	2,618,277	2,425,864	2,439,970	2,331,955	3.2	1.9	1.9	2.0	2.3
Electronics and Communications Equip.	8,489,833	5,684,833	3,955,411	3,199,429	3,560,449	3.3	3.4	3.2	2.6	3.5
SERVICES	19,743,183	22,037,658	19,693,514	16,697,137	14,220,218	14.5	15.8	15.8	13.6	13.9
<b>ALL OTHER (SUBTOTAL)</b>	10,447,432	9,126,012	8,478,023	10,397,348	7,888,730	7.7	6.5	6.8	8.6	7.7
Subsistence, Clothing, and Equipment	33,227,490	32,315,776	30,118,789	29,891,907	26,703,903	24.3	23.2	24.1	24.7	26.1
Fuels and Lubricants	1,251,358	1,023,603	1,112,171	1,090,055	1,553,429	0.9	0.7	0.9	0.9	1.5
Miscellaneous Hard Goods	7,057,914	6,143,180	5,866,823	6,091,401	7,015,913	6.7	6.8	6.7	6.7	7.5
Construction	5,725,691	6,307,354	6,325,939	6,901,100	7,666,252	5.3	4.5	5.1	5.7	4.3
Construction	7,432,728	7,462,132	6,336,668	4,707,105	4,435,559	4.1	3.9	4.0	3.9	4.3
All Actions of \$25,000 or Less	10,431,613	10,493,287	6,670,617	9,986,111	6,710,668	7.7	7.5	8.0	8.3	6.5
<b>SMALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>						<b>PERCENT OF BUSINESS FIRMS</b>				
<b>SMALL BUSINESS TOTAL</b>	26,914,262	26,048,769	23,816,460	22,768,738	20,143,383	19.7	18.7	19.1	18.8	19.7
<b>MAJOR HEAD GOODS (SUBTOTAL)</b>	7,481,432	6,801,601	5,854,611	4,992,618	4,875,156	8.1	6.9	6.8	6.2	7.2
Aircraft	1,354,528	1,181,395	996,531	755,526	714,997	4.2	3.4	3.4	2.9	3.4
Missile and Space Systems	1,645,708	1,537,777	1,217,888	1,016,752	809,178	3.3	2.4	2.6	2.6	2.7
Ships	1,439,882	1,298,853	1,117,888	862,574	809,178	15.9	12.5	13.0	7.9	11.2
Tank-Automotive	718,849	521,941	576,436	463,180	437,177	14.8	17.9	17.6	18.5	18.6
Weapons	343,008	252,162	219,236	163,180	202,753	14.8	9.6	9.0	6.7	8.7
Ammunition	517,803	843,163	495,753	469,964	437,177	13.8	13.7	12.5	14.7	12.3
Electronics and Communications Equip.	2,241,654	2,049,910	1,622,266	1,339,561	1,294,429	11.4	9.3	8.2	8.0	9.1
SERVICES	2,908,988	2,600,109	2,274,420	2,229,732	1,828,608	27.8	28.5	26.8	21.4	23.2
<b>ALL OTHER (SUBTOTAL)</b>	16,532,842	16,847,059	15,687,429	15,546,388	13,439,619	49.7	51.5	52.1	52.0	50.3
Subsistence, Clothing, and Equipment	488,825	423,905	472,176	429,541	633,993	39.6	41.4	42.5	39.4	40.8
Fuels and Lubricants	880,877	786,738	814,560	926,279	798,317	26.2	26.9	26.9	26.9	26.9
Miscellaneous Hard Goods	1,899,018	1,939,018	2,095,929	3,084,016	3,150,038	26.2	26.9	33.1	44.7	41.1
Construction	2,403,778	2,137,975	2,863,006	1,629,796	1,744,536	43.3	39.5	40.2	34.6	39.3
Construction	5,083,109	5,157,887	5,016,817	4,163,563	3,516,307	66.6	73.0	75.2	68.2	66.1
All Actions of \$25,000 or Less	5,748,035	5,664,536	5,304,341	5,313,193	3,596,408	54.8	54.0	53.1	53.2	53.6

Note: Refer to first page of this table for footnotes.

**TABLE 6a**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1991 - FY 1990** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,827,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,221,830	4,921,470	7,168,130	5,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,862	14,938	181
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,694	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	1,332,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	8,502	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,820,672	1,225,889	1,535,277	2,978,784	1,425,187	101,584	353,951
Construction	8,586,177	2,931,580	2,716,943	1,343,749	27,264	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,785	3,702,459	1,560,447	268,143	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,188,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,268	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	14,925	10,208,678	9,296	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Ammunition	4,032,453	3,129,863	847,804	55,759	193	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Subsistence	1,805,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	744,857	27,288	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,721,388	12,923	6,092	8,102	3,742,871	1,628	351
Miscellaneous Hard Goods	5,056,180	1,083,754	1,734,624	2,560,940	1,217,561	103,382	355,599
Construction	5,757,232	1,729,667	1,746,563	501,456	11,884	1,355,308	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,806,177	1,525,857	225,787	127,426

A/ For definitions and coverage, see notes on coverage.  
 B/ Excludes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services  
 Directorate For Information  
 Operations and Reports

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1989 - FY 1988**

a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$120,002,855 79,917,592	\$27,442,067 19,529,244	\$42,175,722 31,562,078	\$36,949,414 27,833,633	\$9,177,392 592,937	\$1,434,248 23,226	\$2,824,012 376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,174,870	5,744	0	580
Ships	9,596,142	67,111	9,423,005	888	99,755	5,383	0
Tank-Automotive	3,821,233	3,637,902	10,211	121,963	50,893	66	198
Weapons	1,518,543	658,067	567,251	286,565	7,041	0	281-
Ammunition	3,900,238	2,885,726	948,366	66,060	86	0	0
Electronics and Communications Equip.	18,120,546	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipage	859,577	16,714	7,312	15,127	820,424	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	9,904	3,382,076	609	671
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,954	2,845,254	1,145,960	78,198	305,814
Construction	7,435,552	2,616,592	2,649,501	1,069,560	20,573	1,069,869	9,457
All Actions of \$25,000 or Less	8,348,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$130,814,816 85,856,513	\$27,534,472 17,682,974	\$50,053,675 38,136,526	\$39,600,915 28,879,158	\$9,243,680 607,607	\$2,034,804 25,464	\$2,347,270 524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,716,230	30,758	13,573,711	1,069	99,113	11,579	0
Tank-Automotive	3,927,925	3,788,864	12,481	86,355	39,647	549	29
Weapons	1,667,409	680,001	649,761	332,720	4,927	0	0
Ammunition	4,119,354	3,245,507	765,768	107,972	107	0	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	102,225	100,022
Construction	8,068,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	224,914	171,678

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services  
Directorate For Information  
Operations and Reports

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1987 - FY 1986**

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HEAD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,883,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888	227
Weapons	2,098,819	699,746	1,033,839	361,858	3,376	0	0
Ammunition	4,555,004	3,544,326	528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	3,985,534	33,531	39,608	29,896	882,016	69	314
Fuels and Lubricants	3,027,834	54,106	12,868	38,020	2,930,533	438	868
Miscellaneous Hard Goods	8,920,934	1,185,583	1,687,758	1,400,182	1,778,370	87,808	155,321
Construction	8,895,666	3,452,987	2,784,323	3,335,576	9,565	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,685	1,867,233	219,803	158,940
FISCAL YEAR 1986							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HEAD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,915	1,228	64,893	11,388	0
Tank-Automotive	5,248,825	5,031,289	27,718	116,855	71,664	1,050	330
Weapons	2,504,825	915,705	1,009,322	274,482	4,821	0	72
Ammunition	4,489,965	3,160,870	596,486	712,426	9,568	0	45
Electronics and Communications Equip.	19,743,183	3,598,528	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,564	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	1,850,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399

Note: Refer to first page of this table for footnotes.

**TABLE 6a (continued)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1985 - FY 1984**

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1985							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARP GOODS (SUBTOTAL)	98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems	18,567,899	3,720,210	6,613,693	8,329,883	2,243	0	1,870
Ships	10,404,343	56,846	10,270,641	211	55,846	20,799	0
Tank-Automotive	5,152,256	4,954,620	38,860	99,896	56,900	1,440	540
Weapons	2,618,277	1,243,399	1,098,152	272,267	4,459	0	0
Ammunition	4,684,833	4,021,313	583,472	80,003	4,45	0	0
Electronics and Communications Equip.	22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335
Subsistence	1,023,603	92,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,185,643	1,193	1,232
Miscellaneous Hard Goods	5,462,732	1,305,386	1,469,008	1,137,522	1,385,205	67,045	98,566
Construction	7,885,620	3,427,273	7,885,620	986,060	11,764	1,198,674	23,942
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,646,557	2,753,696	1,997,410	196,681	120,595
FISCAL YEAR 1984							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,693	\$3,178,692
MAJOR HARP GOODS (SUBTOTAL)	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,486,454
Aircraft	29,234,550	3,234,569	8,643,088	17,257,971	88,912	0	0
Missile and Space Systems	16,663,293	3,624,636	5,750,289	7,285,976	1,765	0	627
Ships	9,353,141	23,466	9,222,982	489	88,404	17,800	0
Tank-Automotive	4,989,563	4,832,841	11,377	84,583	58,944	1,588	230
Weapons	2,425,864	1,312,801	831,516	279,235	2,312	0	0
Ammunition	3,955,411	3,161,247	672,327	121,837	1,764	0	0
Electronics and Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364	1,485,597
SERVICES	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784
ALL OTHER (SUBTOTAL)	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	204,454
Subsistence	1,112,171	100,077	42,614	34,254	935,226	0	0
Textiles, Clothing, and Equipage	1,086,823	143,075	26,892	35,018	881,805	0	33
Fuels and Lubricants	6,325,999	31,899	40,212	79,543	6,171,708	2,602	35
Miscellaneous Hard Goods	4,336,668	1,287,800	1,287,800	938,798	1,261,629	91,219	75,746
Construction	6,670,617	2,576,480	1,766,390	973,348	1,846,106	1,323,486	24,406
All Actions of \$25,000 or Less	9,886,511	2,686,300	2,400,472	2,555,029	1,846,106	195,368	103,236

Note: Refer to first page of this table for footnotes.

**TABLE 6a (concluded)**  
**DoD Prime Contract Awards by Procurement Program,**  
**According to Defense Component: FY 1983 - FY 1982**

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1983							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,458
MAJOR HARD GOODS (SUBTOTAL)	80,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,154	0	0
Missile and Space Systems	14,589,528	3,425,558	4,441,626	6,811,936	1,418	0	8,990
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011	0
Tank-Automotive	4,664,359	4,468,843	11,554	133,113	48,425	1,331	93
Weapons	2,439,970	1,522,207	652,377	263,374	2,012	0	0
Ammunition	3,199,429	2,364,390	752,655	79,371	288	0	2,725
Electronics and Communications Equip.	16,597,137	2,597,875	6,020,176	6,402,197	254,855	3,855	1,418,179
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,476	110,086	1,420,142
ALL OTHER (SUBTOTAL)	29,991,907	6,179,086	5,742,305	4,480,332	11,652,996	1,704,849	132,339
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0	0
Textiles, Clothing, and Equipage	1,081,401	9,782	18,709	50,578	1,002,332	0	0
Fuels and Lubricants	6,901,100	17,927	37,259	57,950	6,786,916	1,248	0
Miscellaneous Hard Goods	4,707,105	1,224,354	1,366,083	781,952	1,166,807	117,362	40,347
Construction	6,406,135	2,209,984	1,615,974	850,772	6,833	1,408,567	14,005
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,845	1,810,486	177,672	77,987
FISCAL YEAR 1982							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$102,463,093	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671	\$2,219,387
MAJOR HARD GOODS (SUBTOTAL)	67,870,460	15,880,961	28,821,843	21,699,235	562,299	28,273	877,849
Aircraft	21,132,884	2,108,863	8,466,695	10,519,606	37,882	38	0
Missile and Space Systems	12,121,620	3,091,841	4,976,667	5,138,937	1,585	0	2,780
Ships	9,557,419	4,33,634	9,423,315	10,585	67,289	22,496	77
Tank-Automotive	4,355,915	4,194,328	8,976	111,734	38,934	1,266	39
Weapons	2,831,955	1,372,754	687,454	289,991	2,617	0	0
Ammunition	3,560,449	2,611,251	582,528	366,060	610	0	874,953
Electronics and Communications Equip.	14,220,218	2,468,090	5,176,208	5,283,122	413,372	4,473	1,240,793
SERVICES	7,888,730	1,382,488	3,076,641	2,028,345	29,480	130,983	100,745
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	0
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0	51
Textiles, Clothing, and Equipage	1,015,913	28,392	14,485	32,766	940,083	136	77
Fuels and Lubricants	7,666,252	34,501	46,115	53,899	7,530,132	2,038	31,732
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378	7,081
Construction	5,322,682	2,018,686	1,137,061	688,822	5,713	1,485,309	61,794
All Actions of \$25,000 or Less	6,710,068	1,875,877	1,395,693	2,184,702	1,081,448	130,554	0

Note: Refer to first page of this table for footnotes.



## AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1983 through the first half of FY 1992 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$11,014 million during the first half of FY 1992 and accounted for 21.9 percent of all DoD procurement. During the first half of FY 1991 the comparable amount was \$10,520 million, which was 17.7 percent of the total awards.

Between FY 1982 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987 it rose to 15.5 percent and continued to rise each year through FY 1989. During FY 1990 there was a slight decrease to 17.3 percent and during FY 1991 it dropped to 15.8 percent.

Contract awards for RDT&E by procurement program are shown for FY 1982 through FY 1991 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

**TABLE 7**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation**  
**by Type of Contractor and Defense Component: FY 1992 - FY 1988** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1992 (OCT - MAR)		FY 1991		FY 1990		FY 1989		FY 1988	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$11,198,855		\$20,981,043		\$22,404,559		\$23,260,820		\$22,601,657	
<b>INTERAGENCY/FMS</b>	145,010		212,038		171,345		1,032,050		166,028	
<b>FOR WORK OUTSIDE U. S. B/</b>	39,597		294,980		218,346		192,227		167,745	
<b>TOTAL, EXCEPT ABOVE</b>	11,014,247	21.9	20,474,025	15.8	22,014,988	17.3	22,036,543	17.9	22,267,884	16.6
Army	2,143,450	22.0	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8
Navy	2,161,287	13.5	4,275,209	10.6	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6
Air Force	5,260,393	31.9	9,728,463	23.2	11,073,245	27.1	9,954,085	25.3	11,777,097	28.5
Defense Logistics Agency	2,844	0.1	7,271	0.1	19,804	0.2	10,495	0.1	30,135	0.3
Civil Functions	4,933	0.6	9,028	0.4	6,683	0.3	5,892	0.4	5,532	0.3
Other Defense Agencies	1,441,340	34.6	2,039,634	52.9	1,666,100	42.2	1,527,130	51.2	742,514	29.8
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	843,784	61.3	2,556,239	70.1	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2
Army	69,306	20.0	240,395	37.9	227,245	51.3	280,467	66.4	267,306	60.7
Navy	71,354	54.3	627,252	75.4	656,987	78.5	721,944	75.8	947,976	83.0
Air Force	623,257	81.4	1,312,733	83.3	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4
Defense Logistics Agency	2,842	9.4	7,265	3.7	14,873	13.5	8,816	7.7	20,603	22.2
Civil Functions	1,727	21.4	3,813	18.1	3,308	12.5	2,716	14.1	1,507	3.6
Other Defense Agencies	75,299	80.3	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6
<b>BUSINESS FIRMS FOR WORK IN THE U. S.</b>	10,170,463	20.8	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9
Army	2,074,144	22.1	4,174,025	14.1	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0
Navy	2,089,933	13.3	3,647,957	9.2	4,790,843	11.5	5,611,188	13.3	5,518,709	11.0
Air Force	4,637,136	29.5	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,331,800	26.1
Defense Logistics Agency	3,206	0.4	5,215	0.2	4,931	0.1	1,679	0.2	9,532	0.1
Civil Functions	1,366,041	33.6	1,674,853	48.3	1,357,298	37.5	1,385,921	49.1	3,882	0.2
Other Defense Agencies	657,680	7.6	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7
<b>SMALL BUSINESS FIRMS</b>	197,148	9.3	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6
Army	156,676	5.8	470,054	6.0	533,847	7.0	435,721	5.7	416,125	5.1
Navy	213,742	11.9	432,625	8.1	493,237	9.5	471,549	10.3	457,490	8.9
Air Force	2	0.0	6	0.0	2,434	0.1	1,585	0.1	0	0.0
Defense Logistics Agency	2,682	0.8	4,403	0.5	2,541	0.3	2,815	0.4	2,951	0.3
Civil Functions	87,430	16.6	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6
Other Defense Agencies										

A/ For definitions and coverage, see notes on coverage.  
B/ Includes foreign firms for performance in U.S.  
\* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

**TABLE 7 (concluded)**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation**  
**by Type of Contractor and Defense Component: FY 1987 - FY 1983** <sup>R/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1987		FY 1986		FY 1985		FY 1984		FY 1983	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$21,867,373		\$19,866,651		\$18,995,920		\$18,343,949		\$16,373,654	
<b>INTERAGENCY/FMS</b>	150,594		118,810		132,146		509,159		931,341	
<b>FOR WORK OUTSIDE U. S. B/</b>	200,688		181,611		124,636		47,400		29,248	
<b>TOTAL, EXCEPT ABOVE</b>	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1	17,787,390	13.9	15,413,065	12.5
Army	3,164,453	10.1	2,841,728	8.9	2,410,122	7.6	2,125,481	7.5	2,048,637	8.2
Navy	7,366,012	14.7	7,286,119	16.1	6,519,172	14.0	5,662,206	13.8	3,836,405	8.6
Air Force	9,852,135	23.3	8,276,587	19.2	8,720,889	18.6	9,186,425	22.0	8,732,336	23.8
Defense Logistics Agency	39,551	0.4	18,292	0.1	25,997	0.2	11,546	0.1	9,283	0.1
Civil Functions	3,695	0.2	2,693	0.2	520	0.0	230	0.0	477	0.0
Other Defense Agencies	1,080,245	28.0	1,140,811	27.2	1,062,438	29.2	801,502	24.1	785,927	25.3
<b>EDUCATIONAL + NONPROFIT INSTITUTIONS</b>	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7	2,122,599	78.3	1,734,964	77.2
Army	283,469	59.8	258,140	59.1	228,339	56.7	181,792	53.0	158,476	51.3
Navy	888,996	82.2	985,425	85.6	954,591	89.0	830,111	86.0	573,539	83.0
Air Force	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5	994,797	85.3	910,598	84.3
Defense Logistics Agency	23,593	23.5	6,880	7.6	9,475	11.5	11,546	19.2	5,077	59.8
Civil Functions	1,676	5.1	669	1.6	168	0.3	122	0.3	297	0.9
Other Defense Agencies	155,739	73.3	147,701	74.7	147,249	81.6	104,231	79.8	86,977	69.4
<b>BUSINESS FIRMS FOR WORK IN THE U. S.</b>	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7	15,564,791	12.5	13,678,101	11.3
Army	2,880,984	9.3	2,583,588	8.2	2,181,783	7.0	1,943,689	7.0	1,890,161	7.7
Navy	6,477,016	13.2	6,300,694	14.2	5,564,581	12.2	4,832,095	12.1	3,262,866	7.4
Air Force	8,496,290	20.9	7,058,944	16.9	7,597,738	16.7	8,191,628	20.2	7,821,738	21.9
Defense Logistics Agency	16,058	0.2	11,412	0.1	16,52	0.1	0	0.0	4,206	0.0
Civil Functions	2,019	0.1	2,024	0.1	352	0.0	108	0.0	180	0.0
Other Defense Agencies	934,506	25.3	993,110	24.8	915,189	26.5	697,271	21.9	698,950	23.4
<b>SMALL BUSINESS FIRMS</b>	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6	915,116	3.8	831,099	3.7
Army	445,496	5.9	363,852	4.8	323,785	4.2	275,505	4.1	214,276	3.8
Navy	349,305	4.5	303,750	4.1	282,593	4.0	184,729	3.0	186,518	3.2
Air Force	474,427	8.8	403,463	8.3	400,629	8.5	295,156	6.8	272,956	6.9
Defense Logistics Agency	4,877	0.1	1,817	0.0	14,785	0.3	0	0.0	0	0.0
Civil Functions	1,585	0.2	1,492	0.2	176	0.0	40	0.0	72	0.0
Other Defense Agencies	212,383	27.1	189,563	30.2	165,578	29.8	159,686	29.9	157,277	38.9

NOTE: Refer to first page of this table for footnotes.

**TABLE 8**  
**DoD Prime Contract Awards for Research, Development, Test and Evaluation**  
**by Procurement Program: FY 1991 - FY 1982** <sup>a/</sup>

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87		
<b>TOTAL</b>	\$20,981,043	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	13.9	15.5	16.7	14.9	14.0		
INTERAGENCY/FMS	212,038	171,345	1,032,050	156,028	150,594	1.8	1.7	10.8	1.9	1.7		
FOR WORK OUTSIDE THE U.S. B/	294,950	218,346	192,227	187,745	200,688	3.2	3.1	3.0	2.1	2.3		
TOTAL, EXCEPT ABOVE	20,474,025	22,014,968	22,036,543	22,287,884	21,516,091	15.8	17.3	17.9	16.6	15.5		
<b>EDUCATIONAL AND NONPROFIT INSTITUTIONS</b>	2,556,239	2,767,494	2,587,893	2,747,010	2,709,218	70.1	78.4	79.1	79.2	77.5		
<b>BUSINESS FIRMS TOTAL</b>	17,917,186	19,247,474	19,448,650	19,520,874	18,806,873	14.2	15.5	16.2	14.9	13.9		
<b>MAJOR HARD GOODS (SUBTOTAL)</b>	14,021,823	15,876,660	16,215,161	17,087,446	16,622,698	18.9	20.1	20.3	19.9	17.9		
Aircraft	3,086,440	4,325,590	3,869,514	5,014,945	3,525,937	13.1	18.0	16.0	20.1	12.7		
Missile and Space Systems	5,958,186	6,006,587	6,152,463	6,822,793	6,928,393	36.4	35.1	32.8	34.6	35.0		
Ships	576,534	509,663	687,518	522,374	478,206	6.2	4.9	7.2	3.8	4.2		
Tank-Automotive	459,254	381,382	1,014,217	194,114	195,818	10.6	10.9	26.5	4.9	4.0		
Weapons	315,254	435,052	410,398	485,791	580,352	18.4	23.6	27.0	29.1	27.7		
Ammunition	412,183	682,534	701,172	489,439	489,439	11.6	16.9	18.0	11.4	10.7		
Electronics and Communications Equip.	3,213,001	3,555,852	3,379,879	3,578,535	4,424,553	21.1	19.2	18.7	20.2	19.6		
<b>SERVICES</b>	2,894,155	2,391,155	2,303,270	1,786,477	1,566,433	17.1	16.3	19.7	14.9	14.2		
<b>ALL OTHER (SUBTOTAL)</b>	1,001,808	979,649	930,219	646,951	617,742	2.9	3.3	3.3	2.0	2.0		
Substance	0	350	50	357	109	0.0	0.0	0.0	0.0	0.0		
Textiles, Clothing, and Equipage	8,321	6,491	3,229	4,379	8,341	0.6	0.9	0.4	0.4	0.8		
Fuels and Lubricants	2,957	2,817	2,535	3,453	10,343	0.1	0.1	0.1	0.1	0.3		
Miscellaneous Hard Goods	916,072	895,523	876,517	593,785	555,105	12.0	12.7	12.5	7.7	9.2		
Construction	1,615	83	715	225	849	0.0	0.0	0.0	0.0	0.0		
All Actions of \$25,000 or Less	72,783	74,385	48,603	44,752	42,995	0.6	0.7	0.6	0.4	0.4		
<b>TOTAL</b>	\$19,886,651	\$18,995,920	\$18,343,949	\$16,373,654	\$14,902,239	12.5	11.6	12.6	11.7	11.9		
INTERAGENCY/FMS	118,810	132,146	509,159	931,341	427,858	1.2	1.1	5.0	9.4	3.4		
FOR WORK OUTSIDE THE U.S. B/	181,811	124,636	47,400	29,248	29,318	2.0	1.4	0.6	0.4	0.4		
TOTAL, EXCEPT ABOVE	19,566,230	18,739,138	17,787,390	15,413,065	14,445,063	14.0	13.1	13.9	12.5	13.8		
<b>EDUCATIONAL AND NONPROFIT INSTITUTIONS</b>	2,816,458	2,462,973	2,122,599	1,734,964	1,487,815	77.7	78.7	78.3	77.2	75.0		
<b>BUSINESS FIRMS TOTAL</b>	16,949,772	16,276,185	15,664,791	13,678,101	12,957,248	12.4	11.7	12.5	11.3	12.6		
<b>MAJOR HARD GOODS (SUBTOTAL)</b>	15,179,239	14,600,815	14,381,018	12,421,625	11,843,980	16.4	14.9	16.7	15.4	17.5		
Aircraft	3,116,087	2,268,048	2,286,443	2,036,249	2,890,439	9.7	6.6	7.8	7.7	13.7		
Missile and Space Systems	5,905,202	6,129,666	6,438,307	5,822,574	5,105,048	30.5	32.8	38.6	39.6	40.2		
Ships	624,055	674,761	656,612	406,828	325,572	6.6	6.5	7.0	3.2	3.4		
Tank-Automotive	170,809	130,344	126,141	156,603	156,809	3.3	2.5	2.5	3.4	3.6		
Weapons	710,535	612,251	552,749	282,929	308,973	30.8	23.4	22.8	11.2	11.3		
Ammunition	385,870	322,892	282,894	277,585	289,677	8.6	6.9	7.2	8.7	7.6		
Electronics and Communications Equip.	4,286,871	4,462,813	4,036,872	3,448,757	2,833,462	21.6	20.3	20.5	20.7	19.9		
<b>SERVICES</b>	1,334,153	1,245,151	998,725	907,078	878,911	12.8	13.6	11.8	8.7	11.1		
<b>ALL OTHER (SUBTOTAL)</b>	436,390	430,199	285,048	349,398	234,357	1.3	1.3	0.9	1.2	0.9		
Substance	0	0	0	54	1,324	0.0	0.0	0.0	0.0	0.0		
Textiles, Clothing, and Equipage	8,195	11,078	18,454	17,806	9,490	0.8	1.0	1.7	1.6	0.9		
Fuels and Lubricants	7,714	5,395	3,395	2,185	3,887	0.1	0.1	0.1	0.1	0.1		
Miscellaneous Hard Goods	375,886	360,900	209,175	291,401	200,933	6.8	6.6	4.2	5.7	4.5		
Construction	1,802	8,470	1,461	2,401	1,931	0.0	0.1	0.0	0.0	0.0		
All Actions of \$25,000 or Less	42,058	42,037	50,363	58,828	17,231	0.4	0.4	0.5	0.6	0.3		

a/ For definitions and coverage, see notes on coverage.  
b/ Includes foreign concerns with performance in U.S.  
NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# AWARDS BY COMPETITION

## Awards by Extent of Competed

### Procurement

As shown in Table 9, total DoD awards subject to competition during the first half of FY 1992 and 1991 totaled \$47,520 million and \$55,889 million, respectively. A breakout of these awards is as follows:

	FY 1992		FY 1991	
	Dollars	Percent	Dollars	Percent
Total	\$ 47,520	100.0%	\$ 55,889	100.0%
Competed 1/	31,535	66.4	36,026	64.5
Follow-on	3,877	8.2	6,805	12.2
Not Competed	12,108	25.5	13,058	23.4

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 76.2 percent of the competed post-CICA awards during the first half of FY 1992 compared to 74.0 percent for the first half of FY 1991. Actions of \$25,000 or less accounted for 8.9 percent (9.7 percent last year), and other than full and open competition, 15.0 percent (16.3 percent last year).

## Solicitation Procedures

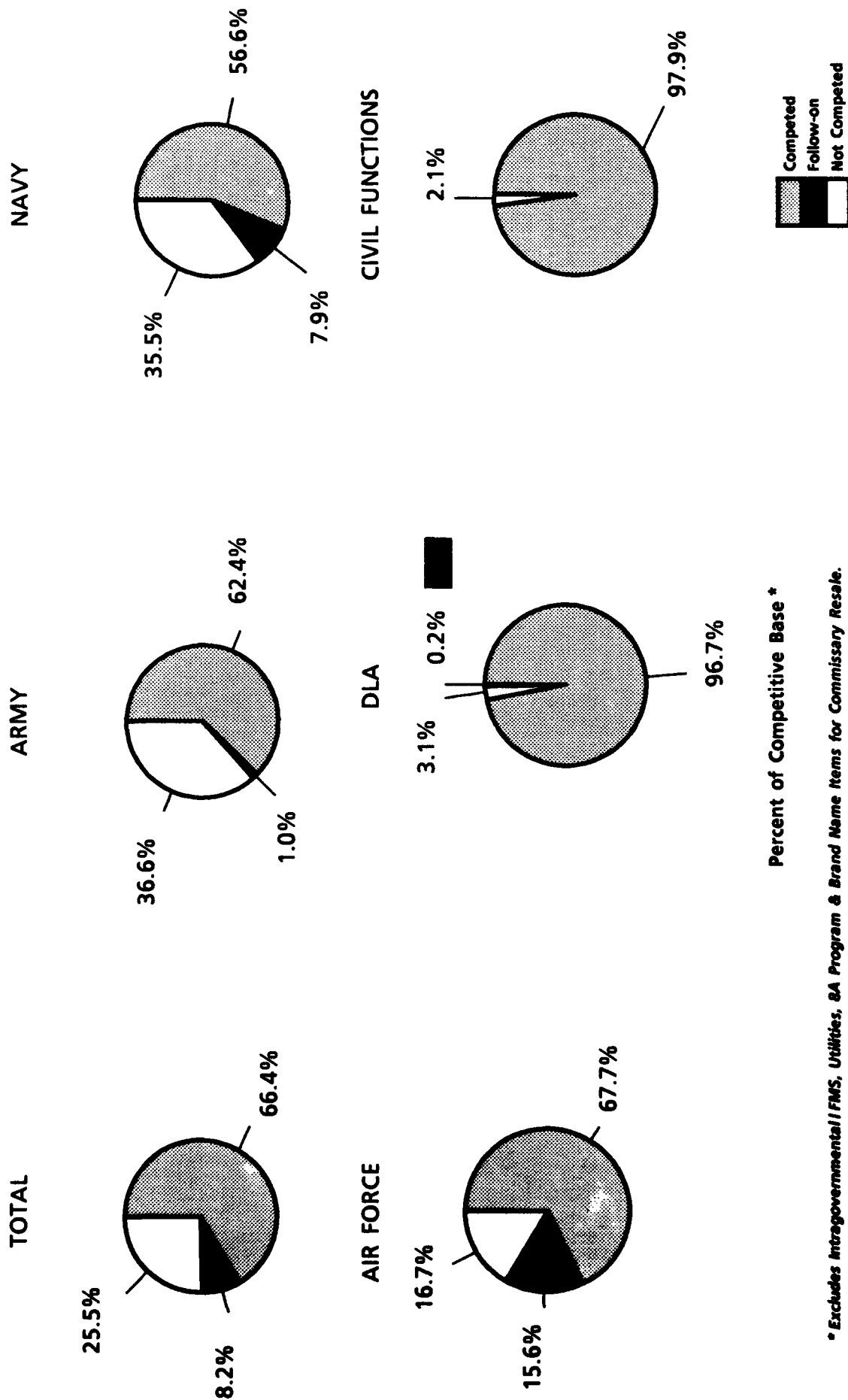
Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during the first half of both FY 1992 and FY 1991. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1992 amounted to \$56.5 billion which was a \$8.3 billion decrease from the first half of FY 1991. Of the first half FY 1992 total, \$8.7 billion (15.5 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$47.8 billion, \$45.7 billion (80.9 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$22.8 billion, or 50.0 percent. The "Other Than Full & Open Competition" category accounted for \$22.8 billion, also 50.0 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 4,517,657 procurement actions during the first half of FY 1992, a decrease of 341,033 over the first half of FY 1991. The major change was a decrease in actions of \$25,000 or less. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for the first half of FY 1992.

**Chart IV**  
**Percent Distribution of DoD Awards by Extent of Competed Procurement**  
**According to Defense Component: First Half Fiscal Year 1992**



\* Excludes Intragovernmental / FMS, Utilities, BA Program & Brand Name Items for Commissary Resale.

**TABLE 9**  
**DoD Prime Contract Awards by Extent of Competed Procurement**  
**According to Defense Component: FY 1992 - FY 1991** <sup>A/</sup>

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/				ARMY				NAVY			
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
<b>TOTAL</b>	\$56,522,983		\$64,836,704		\$11,206,660		\$12,688,763		\$17,581,261		\$20,121,078	
INTRA-AGENCY/FHS C/	\$3,258,947		\$2,751,061		\$778,965		\$886,472		\$1,058,942		\$897,953	
TOTAL, EXCEPT INTRA/FHS	\$53,264,036		\$62,085,643		\$10,427,694		\$11,802,291		\$16,522,320		\$19,223,125	
EXCLUSIONS D/	\$5,743,705		\$6,196,348		\$802,964		\$1,800,862		\$1,470,823		\$1,706,247	
TOTAL, EXCEPT EXCLUSIONS	\$47,520,332	100.0	\$55,889,295	100.0	\$9,624,730	100.0	\$10,001,429	100.0	\$15,051,497	100.0	\$17,516,878	100.0
COMPETED E/	\$31,535,248	66.4	\$36,026,237	64.5	\$6,005,665	62.4	\$5,761,905	57.6	\$8,525,876	56.6	\$10,214,638	58.3
FOLLOW-ON	\$3,876,651	8.2	\$6,805,300	12.2	\$95,725	1.0	\$898,869	9.0	\$1,182,999	7.9	\$1,288,159	7.4
NOT COMPETED	\$12,108,433	25.5	\$13,057,758	23.4	\$3,523,340	36.6	\$3,340,655	33.4	\$5,342,622	35.5	\$6,014,081	34.3

EXTENT OF COMPETED PROCUREMENT	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
<b>TOTAL</b>	\$18,837,909		\$22,247,427		\$3,824,525		\$7,118,545		\$802,131		\$827,360	
INTRA-AGENCY/FHS C/	\$1,387,487		\$902,459		\$28,532		\$53,195		\$1,194		\$2,656	
TOTAL, EXCEPT INTRA/FHS	\$17,450,422		\$21,344,968		\$3,795,993		\$7,065,350		\$800,937		\$824,704	
EXCLUSIONS D/	\$1,047,046		\$2,129,282		\$543,855		\$417,119		\$44,257		\$44,984	
TOTAL, EXCEPT EXCLUSIONS	\$16,403,376	100.0	\$19,215,686	100.0	\$3,252,138	100.0	\$6,648,231	100.0	\$756,681	100.0	\$779,720	100.0
COMPETED E/	\$11,099,972	67.7	\$11,827,461	61.6	\$3,145,612	96.7	\$6,185,397	93.0	\$740,885	97.9	\$759,011	97.3
FOLLOW-ON	\$2,562,219	15.6	\$4,573,515	23.8	\$5,110	0.2	\$21,518	0.3	\$198	*	\$0	0.0
NOT COMPETED	\$2,741,185	15.7	\$2,814,710	14.6	\$101,417	3.1	\$441,316	6.6	\$15,597	2.1	\$20,709	2.7

A/ For definitions and coverage, see notes on coverage.  
 B/ Includes Other Defense Agency awards not included elsewhere in this table.  
 C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.  
 D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.  
 E/ Includes Federal Schedule awards.  
 \* Less than 0.05 percent.

**TABLE 9 (concluded)**  
**DoD Prime Contract Awards by Extent of Competed Procurement**  
**According to Defense Component: FY 1992 - FY 1991** <sup>A/</sup>

**NUMBER OF PROCUREMENT ACTIONS**

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
<b>TOTAL</b>	4,517,657		4,858,690		899,583		1,456,376		866,281		924,021							
INTRA-AGENCY/FMS C/	25,553		24,559		4,307		3,430		4,420		4,078							
TOTAL, EXCEPT INTRA/FMS	4,492,104		4,834,131		895,276		1,452,946		861,861		919,943							
EXCLUSIONS D/	2,222,754		2,361,451		445,838		952,726		442,634		509,891							
TOTAL, EXCEPT EXCLUSIONS	2,269,350	100.0	2,472,680	100.0	449,438	100.0	500,220	100.0	419,227	100.0	410,052	100.0						
COMPETED E/	2,051,873	90.4	2,237,546	90.5	400,776	89.2	456,799	91.3	318,556	76.0	330,730	80.7						
FOLLOW-ON	1,412	0.1	2,396	0.1	66	*	131	*	275	0.1	372	0.1						
NOT COMPETED	216,065	9.5	232,738	9.4	48,596	10.8	43,290	8.7	100,396	23.9	78,950	19.3						

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
<b>TOTAL</b>	1,098,776		1,716,509		522,890		552,015		147,269		187,291							
INTRA-AGENCY/FMS C/	4,827		5,281		11,606		11,398		352		326							
TOTAL, EXCEPT INTRA/FMS	1,093,949		1,711,228		511,284		540,617		146,917		186,965							
EXCLUSIONS D/	69,666		586,365		284,397		222,852		80,509		88,376							
TOTAL, EXCEPT EXCLUSIONS	1,024,283	100.0	1,124,863	100.0	226,887	100.0	317,765	100.0	66,408	100.0	98,589	100.0						
COMPETED E/	993,876	97.0	1,088,174	96.7	208,624	92.0	279,712	88.0	52,124	78.5	66,839	67.8						
FOLLOW-ON	1,016	0.1	1,861	0.2	28	*	14	*	2	*	0	0.0						
NOT COMPETED	29,391	2.9	34,828	3.1	18,235	8.0	38,039	12.0	14,282	21.5	31,750	32.2						

Note: Refer to first page of this table for footnotes.



**TABLE 10**  
**DoD Prime Contract Awards by Solicitation Procedure**  
**According to Extent of Competed Procurement: FY 1992 - FY 1991 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS <sup>B/</sup>		ADJUSTED TOTAL	
	Oct 91-Mar 92 Amount	Oct 90-Mar 91 Amount	Oct 91-Mar 92 Amount	Oct 90-Mar 91 Amount	Oct 91-Mar 92 Amount	Oct 90-Mar 91 Amount
TOTAL	\$56,522,983	\$64,836,704	\$9,002,652	\$8,947,409	\$47,520,332	\$55,889,295
INTRAGENCY/FHS <sup>C/</sup>	3,258,947	2,751,061	3,258,947	2,751,061	0	0
TOTAL PRE-CICA AWARDS	2,061,747	3,744,966	303,352	457,826	1,758,395	3,287,140
TOTAL POST-CICA AWARDS	51,202,290	58,340,677	5,440,353	5,738,522	45,761,937	52,602,155
Actions of \$25,000 or less	5,454,657	5,709,146	2,416,901	2,037,486	3,037,756	3,671,660
Full & Open Competition <sup>D/</sup>	22,868,252	24,625,276	0	0	22,868,252	24,625,276
Sealed Bids Proposal	2,030,495	2,231,389	0	0	2,030,495	2,231,389
Competitive Proposal	16,942,853	16,820,611	0	0	16,942,853	16,820,611
Combination	143,799	162,701	0	0	143,799	162,701
Architect-Engineer	238,860	207,515	0	0	238,860	207,515
Basic Research	345,322	324,688	0	0	345,322	324,688
Multiple Award Schedule	304,107	529,131	0	0	304,107	529,131
Alternate Source -	600,702	2,005,847	0	0	600,702	2,005,847
Reduced Cost	64	670	0	0	64	670
Mobilization	583,447	1,980,409	0	0	583,447	1,980,409
Eng/R&D Capability	17,191	24,768	0	0	17,191	24,768
Set Aside	2,262,115	2,343,394	0	0	2,262,115	2,343,394
O/T Full & Open Competition	22,874,529	28,004,743	3,020,754	3,700,465	19,853,775	24,304,278
Only One Source	15,865,827	17,358,107	1,051,231	1,339,810	14,814,596	16,018,297
Unique Source	6,989,879	8,408,259	631,565	837,857	6,358,313	7,570,402
Follow-on	2,418,269	3,453,288	2,855	2,016	2,415,414	3,451,272
Unsolicited Res Prop	26,914	39,901	1,282	1,944	25,632	37,957
Patent/Data Rights	87,558	155,032	1,340	2,611	86,218	152,421
Utilities	123,680	262,768	118,313	261,629	5,367	1,139
Standardization	561	592	0	58	561	534
Other	6,218,967	5,038,267	295,876	233,695	5,923,090	4,804,572
Urgency	1,115,384	3,852,603	20,886	131,351	1,094,498	3,721,252
Mobilization	2,448,430	3,269,868	72,544	87,258	2,375,886	3,182,610
Essential R&D Capability	761,144	1,253,280	155,923	805,600	605,221	447,680
International Agreement	179,556	113,266	53,189	13,389	126,367	99,877
Authorized by Statute <sup>E/</sup>	1,092,448	995,410	1,092,448	995,410	0	0
Authorized Resale	564,907	320,803	564,907	320,803	0	0
National Security	839,199	840,527	9,246	6,844	829,953	833,683
Public Interest	7,633	879	380	0	7,254	879
Otherwise Auth by Statute	4,853	1,512	2,698	571	2,154	941

A/ For definitions and coverage, see notes on coverage.  
B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, FHS, and actions with another Federal Agency.  
C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.  
D/ Includes Federal Schedule awards.  
E/ Includes Post-CICA 8(a) program.

**TABLE 10 (Concluded)**  
**DoD Prime Contract Awards by Solicitation Procedure**  
**According to Extent of Competed Procurement: FY 1992 - FY 1991** <sup>a/</sup>  
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPLETED			FOLLOW ON			NOT COMPLETED		
	Oct 91-Mar 92	Oct 90-Mar 91	Amount	Oct 91-Mar 92	Oct 90-Mar 91	%	Oct 91-Mar 92	Oct 90-Mar 91	%	Oct 91-Mar 92	Oct 90-Mar 91	%
	Amount	Amount	Amount	Amount	Amount	%	Amount	Amount	%	Amount	Amount	%
TOTAL	\$47,520,332	\$55,889,295	\$31,535,248	\$35,026,237	\$3,876,651		\$6,805,300	\$12,108,433		\$13,057,758		
INTRAGENCY/FMS C/	0	0	0	0	0		0	0		0		
TOTAL PRE-CICR AWARDS	1,758,395	3,287,140	1,506,294	2,770,112	163,850		462,430	88,251		54,598		
TOTAL POST-CICR AWARDS	45,761,937	52,602,155	30,028,954	33,256,125	3,712,801	100.0	6,342,870	12,020,181	100.0	13,003,160	100.0	
Actions of \$25,000 or less	3,037,756	3,671,660	2,660,137	3,212,187	0	0.0	0	0	0.0	377,618	3.1	3.5
Full & Open Competition D/	22,868,252	24,625,276	22,868,252	24,625,276	74.0	0.0	0	0	0.0	0	0.0	0.0
Sealed Bids	2,030,495	2,231,389	2,030,495	2,231,389	6.8	0.0	0	0	0.0	0	0.0	0.0
Competitive Proposal	16,942,853	18,920,611	16,942,853	18,920,611	56.4	0.0	0	0	0.0	0	0.0	0.0
Combination	143,798	152,701	143,798	152,701	0.5	0.0	0	0	0.0	0	0.0	0.0
Architect-Engineer	238,660	207,515	238,660	207,515	0.6	0.0	0	0	0.0	0	0.0	0.0
Basic Research	345,322	324,688	345,322	324,688	1.0	0.0	0	0	0.0	0	0.0	0.0
Multiple Award Schedule	306,107	529,131	306,107	529,131	1.6	0.0	0	0	0.0	0	0.0	0.0
Alternate Source -	600,702	2,005,847	600,702	2,005,847	5.0	0.0	0	0	0.0	0	0.0	0.0
Reduced Cost	583,447	1,980,409	583,447	1,980,409	5.0	0.0	0	0	0.0	0	0.0	0.0
Mobilization	17,191	24,768	17,191	24,768	0.1	0.0	0	0	0.0	0	0.0	0.0
Eng/R&D Capability												
Set Aside	2,262,115	2,343,394	2,262,115	2,343,394	7.0	0.0	0	0	0.0	0	0.0	0.0
O/T Full & Open Competition	19,853,775	24,304,278	4,498,491	5,417,884	15.3	0.0	6,342,870	11,642,482	100.0	12,543,524	96.5	
Only One Source	14,816,595	16,018,297	2,833,037	3,657,987	9.4	0.0	5,035,561	8,323,522	95.2	8,720,563	67.4	
Unique Source	6,358,313	7,570,402	438,175	1,562,173	2.3	0.0	1,955,091	5,092,640	30.8	4,862,711	37.4	
Follow-on	2,415,414	3,451,272	8,560	28,192	0.1	0.0	3,141,931	243,496	49.5	281,149	2.2	
Unolicited Res Prop	88,318	37,957	1,918	28,177	0.1	0.0	132,502	25,455	0.2	37,880	0.3	
Patent/Data Rights	5,567	152,421	5,567	1,578	0.0	0.0	0	0	0.0	0	0.0	0.0
Utilities	5,567	1,139	5,567	1,139	0.0	0.0	0	0	0.0	0	0.0	0.0
Standardization	5,561	1,534	5,561	1,156	0.0	0.0	0	0	0.0	0	0.0	0.0
Other	5,923,090	4,804,572	2,380,948	478,471	1.4	0.0	806,037	2,916,987	12.7	3,520,064	27.1	
Urgency	1,094,498	3,721,252	266,792	1,669,345	5.0	0.0	214,015	805,785	3.4	1,837,892	14.1	
Mobilization	2,375,886	3,182,610	1,305,191	2,301,888	5.9	0.0	21,406	1,040,660	0.3	859,316	6.6	
Essential R&D Capability	605,221	447,680	2,699	13,038	0.0	0.0	22,129	601,292	0.3	412,513	3.2	
International Agreement	126,367	99,877	31,213	49,330	0.1	0.0	0	95,115	0.8	50,547	0.4	
Authorized by Statute E/	0	0	0	0	0.0	0.0	0	0	0.0	0	0.0	0.0
Authorized Resale	0	0	0	0	0.0	0.0	0	0	0.0	0	0.0	0.0
National Security	829,953	833,683	53,966	122,110	0.4	0.0	49,759	774,399	0.8	661,814	5.1	
Public Interest	7,254	879	5,543	0	0.0	0.0	0	1,710	0.0	879	0.0	
Otherwise Auth by Statute	2,154	941	2,074	778	0.0	0.0	0	81	0.0	163	0.0	

<sup>a/</sup> Less than 0.05 percent.  
 NOTE: Refer to first page of this table for footnotes.

**TABLE 13**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Defense Component: FY 1992 - FY 1991 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/				ARMY				NAVY			
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
<b>TOTAL</b>	56,522,983	100.0	64,836,704	100.0	11,206,660	100.0	12,688,763	100.0	17,581,261	100.0	20,121,078	100.0
<b>INTERAGENCY/FMS C/</b>	3,258,947	5.8	2,751,061	4.2	778,965	7.0	886,472	7.0	1,058,942	6.0	897,953	4.5
<b>Actions of \$25,000 or Less</b>	5,454,657	9.7	5,709,146	8.8	890,212	7.9	1,636,768	12.9	1,183,835	6.7	1,291,641	6.4
<b>Actions(Except FMS)Over \$25,000</b>	47,809,380	84.6	56,376,497	87.0	9,537,482	85.1	10,185,523	80.1	15,338,485	87.2	17,931,484	89.1
<b>PRE-CICA Actions</b>	2,061,747	3.6	3,744,966	5.8	122,239	1.1	124,790	1.0	98,962	0.6	302,750	1.5
<b>POST-CICA Actions</b>	45,747,633	80.9	52,631,531	81.2	9,415,244	84.0	10,040,733	79.1	15,239,523	86.7	17,628,734	87.6
<b>Full &amp; Open Competition D/</b>	22,868,252	50.0	24,625,276	45.8	4,347,313	46.2	4,141,005	41.2	5,736,728	44.2	7,349,739	41.7
<b>Sealed Bids Proposal</b>	2,030,495	3.6	2,231,589	4.2	591,547	5.3	431,090	4.2	532,012	3.8	620,055	3.5
<b>Competitive Proposal</b>	16,842,853	37.0	16,820,611	32.0	2,891,747	30.7	2,855,346	28.4	4,643,478	30.5	3,951,504	22.4
<b>Competitive Engineer</b>	143,798	0.3	162,701	0.3	2,657	0.0	18,887	0.2	47,268	0.3	100,663	0.6
<b>Architect/Engineer</b>	238,860	0.5	267,515	0.4	68,587	0.7	82,128	0.8	122,830	0.8	190,956	0.9
<b>Basic Research</b>	345,322	0.6	324,588	0.5	137,926	1.3	137,747	1.3	51,425	0.5	16,717	0.1
<b>Multiple Award Schedule</b>	304,107	0.7	559,131	1.0	64,126	0.6	62,727	0.6	94,938	0.6	78,137	0.4
<b>Alternate Source -</b>	600,702	1.3	2,005,847	3.8	20,104	0.2	498	0.0	566,742	3.7	1,980,575	11.2
<b>Revised Cost</b>	84	*	670	*	0	0.0	498	*	64	*	78	*
<b>Mobilization</b>	583,447	1.3	1,990,409	3.8	17,554	0.2	584	0.0	565,793	3.7	1,980,409	11.2
<b>Eng/R&amp;D Capability</b>	17,191	*	24,768	*	2,550	0.0	2,550	*	884	*	88	*
<b>Sat Aside</b>	2,262,115	4.9	2,343,394	4.5	634,531	6.7	572,483	5.7	588,036	3.7	511,132	2.9
<b>O/T Full &amp; Open Competition</b>	22,874,529	50.0	28,004,743	53.2	5,067,930	53.8	5,899,727	58.8	8,502,795	55.8	10,278,995	58.3
<b>Only One Source</b>	15,865,827	30.7	17,358,107	33.0	2,783,077	29.3	3,018,783	30.1	4,902,518	45.3	8,128,155	46.1
<b>Utility Source</b>	15,899,879	35.3	8,408,259	16.0	1,135,539	12.1	1,617,221	18.1	832,276	32.7	5,843,255	33.1
<b>Follow-on</b>	2,418,268	5.3	3,432,588	6.8	156,695	1.7	1,656,039	18.1	304,452	3.7	270,005	1.5
<b>Pre-solicited Res Prop</b>	26,514	0.1	38,501	0.1	9,501	0.1	8,962	0.1	14,255	0.1	20,739	0.1
<b>Patented/Data Rights</b>	57,558	0.2	155,032	0.3	2,347	0.2	8,372	0.1	9,332	0.1	3,311	*
<b>Utilities</b>	123,680	0.3	282,768	0.5	80,128	0.9	149,136	1.5	0	0.0	330	*
<b>Standardization</b>	6,218,967	13.6	5,038,267	9.6	1,358,820	14.4	1,138,267	11.3	1,742,203	11.4	1,990,427	11.3
<b>Other</b>	1,115,384	2.4	3,852,603	7.3	561,441	6.0	1,470,428	14.6	371,274	2.4	767,471	4.4
<b>Urgency</b>	2,448,430	5.4	3,269,868	6.2	1,194,315	12.7	905,658	9.0	705,395	4.6	651,960	3.7
<b>Mobilization</b>	761,144	1.7	1,253,280	2.4	117,919	1.3	130,459	1.3	69,964	0.5	305,836	1.7
<b>Essential R&amp;D Capability</b>	179,556	0.4	113,266	0.2	30,716	0.3	862	*	101,012	0.7	49,004	0.3
<b>Authorized by Statute E/</b>	1,092,448	2.4	995,410	1.9	335,749	3.6	245,936	2.4	349,922	2.3	340,395	1.9
<b>Authorized Resale</b>	584,907	1.2	320,803	0.6	25	*	58,731	0.6	697	*	16,132	0.1
<b>National Security</b>	839,199	1.8	840,527	1.6	57,787	0.6	58,870	0.7	1,657	*	20,032	0.1
<b>Public Interest</b>	7,633	*	879	*	6,900	0.1	354	*	354	*	0	0.0
<b>Otherwise Auth by Statute</b>	4,853	*	1,512	*	0	0.0	0	0.0	0	0.0	0	0.0

<sup>A/</sup> For definitions and coverage, see notes on coverage.  
<sup>B/</sup> Includes Other Defense Agency awards not included elsewhere in this table.  
<sup>C/</sup> Includes pre-CICA GSA schedule and actions with another Federal agency.  
<sup>D/</sup> Includes post-CICA GSA schedule awards.  
<sup>E/</sup> Includes post-CICA 8(a) program.  
\* Less than 0.05 percent.

**TABLE 13 (concluded)**  
**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Defense Component: FY 1992 - FY 1991 <sup>A/</sup>**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
<b>TOTAL</b>	18,837,909	100.0	22,247,427	100.0	3,824,525	100.0	7,118,545	100.0	802,131	100.0	827,360	100.0
<b>INTERAGENCY/FHS C/</b>	1,387,487	7.4	902,459	4.1	28,532	0.7	53,195	0.7	1,194	0.1	2,556	0.3
<b>Actions of \$25,000 or Less</b>	1,011,548	5.4	1,577,829	7.1	629,213	16.5	1,023,505	14.4	96,697	12.1	122,777	14.8
<b>Actions(Except FHS)Over \$25,000</b>	16,438,873	87.3	19,767,139	88.9	3,186,781	82.8	6,041,845	84.9	704,240	87.8	701,927	84.8
<b>PRE-CICA Actions</b>	1,830,418	9.7	3,214,365	14.9	0	0.0	0	0.0	4,846	0.6	541	0.1
<b>POST-CICA Actions</b>	14,608,455	77.5	16,452,774	74.0	3,186,781	82.8	6,041,845	84.9	599,394	74.7	701,386	84.8
Full & Open Competition D/	6,591,642	45.1	7,040,432	42.8	2,846,702	83.6	4,230,459	70.0	565,531	95.2	673,098	96.0
Sealed Bids	208,036	2.1	366,311	2.2	78,787	2.1	1,323,159	5.3	469,698	67.2	400,523	67.9
Competitive Proposal	5,343,488	36.6	5,524,515	33.5	2,205,945	69.7	3,310,614	54.8	77,638	11.7	101,563	15.5
Combination	56,189	0.4	39,077	0.2	1,154	0.0	0	0.0	4,788	0.7	0	0.0
Architect-Engineer	7,836	0.1	11,200	0.1	0	0.0	0	0.0	39,381	5.5	22,542	3.2
Basic Research	175,781	1.2	145,087	0.9	750	0.0	0	0.0	0	0.0	0	0.0
Multiple Award Schedule	123,881	0.8	365,921	2.2	6,294	0.2	4,301	0.1	7,874	1.1	6,082	0.9
Alternate Source -	100	*	2,533	*	806	*	1,707	*	0	0.0	0	0.0
Reduced Cost	0	0.0	80	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Mobilization	100	*	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	0	0.0	2,473	*	806	*	1,707	*	0	0.0	0	0.0
<b>Set Aside</b>	576,372	3.9	575,718	3.5	363,965	11.5	590,287	9.8	66,153	9.5	51,822	7.4
O/T Full & Open Competition	8,011,960	54.8	9,410,830	57.2	520,079	15.4	1,811,386	30.0	33,863	4.8	28,388	4.0
Only One Source	5,788,704	39.6	5,606,986	34.1	54,129	3.0	209,054	3.5	4,931	0.7	4,993	0.7
Unique Source	1,778,684	15.3	504,681	3.1	44,283	1.4	115,491	1.9	1,466	0.2	1,848	0.1
Follow-on	1,936,773	13.3	3,070,139	18.7	470	0.0	1,463	*	227	0.0	500	0.1
Unolicited Res Prop	4,656	0.4	8,360	0.1	0	0.0	0	0.0	0	0.0	0	0.0
Patent/Data Rights	56,566	0.4	139,724	0.8	219	0.0	1,420	*	105	0.0	0	0.0
Utilities	41,987	0.3	107,522	0.7	1,468	0.0	2,291	*	97	0.0	0	0.0
Standardization	481	*	330	0.0	70	0.0	38	0.0	0	0.0	0	0.0
Other	2,969,549	20.3	1,776,220	10.8	47,519	1.5	88,351	1.5	3,037	0.4	3,444	0.5
<b>Urgency</b>	92,958	0.6	489,730	3.0	37,419	1.2	1,074,885	17.8	9,479	1.4	5,243	0.9
<b>Mobilization</b>	484,476	3.3	1,468,903	8.9	84,243	2.0	243,347	4.0	0	0.0	0	0.0
<b>Essential R&amp;D Capability</b>	537,803	3.7	775,858	4.7	785	*	2,300	*	0	0.0	0	0.0
<b>International Agreement</b>	47,567	0.3	63,145	0.4	261	*	255	*	0	0.0	0	0.0
<b>Authorized by Statute E/</b>	292,394	2.0	269,726	1.6	28,331	0.9	82,745	1.4	19,453	2.8	17,052	2.4
<b>Authorized Resale</b>	7,049	*	47,226	0.3	294,911	9.3	198,714	3.3	0	0.0	0	0.0
<b>National Security</b>	760,631	5.2	889,256	4.2	0	0.0	0	0.0	0	0.0	0	0.0
<b>Public Interest</b>	380	*	0	0.0	0	0.0	86	*	0	0.0	0	0.0
<b>Otherwise Auth by Statute</b>	4,853	*	1,512	*	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

**TABLE 14**  
**Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure**  
**According to Kind of Contracting Action: FY 1992 - FY 1991 <sup>A/</sup>**

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91		Oct 91-Mar 92		Oct 90-Mar 91	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	4517657	100.0	4858690	100.0	0		0		0		984		0		574	
INTERAGENCY/FMS B/	25553	0.6	24559	0.5	852		809		972		0		618		574	
Actions of \$25,000 or Less	4411939	97.7	4742915	97.6	0		30141		37038		0		22849		24037	
Actions(Except FMS)Over \$25,000	80165	1.8	91216	1.9	24975		313		1676		32341		637		1414	
PRE-CICA Actions	2293	0.1	3403	0.1	208		29828		35362		1448		22212		22623	
POST-CICA Actions	77872	1.7	87813	1.8	24767		63.0		100.0		30893		100.0		100.0	
Full & Open Competition C/	52262	67.1	54019	61.5	16480		18788		65.5		20244		55.7		15538	
Sealed Bids Proposal	1792	7.4	5285	10.9	3052		3381		32.5		11336		32.9		1759	
Competitive	23350	35.4	25436	33.5	8143		8822		37.0		11639		37.0		8875	
Construction	315	0.4	242	0.3	72		71		0.3		89		0.3		131	
Architect-Engineer	1511	1.9	1442	1.5	354		397		2.4		613		428		432	
Basic Research	1327	1.7	1307	1.5	196		272		2.4		3875		1128		1035	
Multiple Award Schedule	3889	5.0	3467	4.0	44		45		0.2		52		177		108	
Alternate Source -	273	0.4	188	0.2	0		0		0.0		15		0		0	
Reduced Cost	1	0.0	5	0.0	37		42		0.1		51		165		93	
Mobilization	253	0.3	147	0.2	7		1		0.2		3		11		12	
Eng/R&D Capability	19	0.0	16	0.0	0		0		0.0		0		0		0	
Set Aside	10795	13.9	11631	13.2	4603		5594		9.6		2954		7.8		3167	
O/T Full & Open Competition	25570	32.8	33795	38.5	8273		11028		34.4		10625		44.3		7103	
Only One Source	13002	16.7	15131	17.3	4575		4778		15.7		14954		19.2		3605	
Unique Source	7306	9.4	7532	8.6	2590		2569		9.7		3006		17.3		1727	
Follow-on	582	0.7	611	0.8	157		144		0.3		126		0.4		461	
Unolicited Res Prop	84	0.1	105	0.1	15		28		0.1		1		0.3		16	
Patent/Data Rights	234	0.3	466	0.6	79		109		0.4		112		0.8		43	
Utilities	566	0.7	1795	2.0	29		10		1.7		516		5.0		25	
Standardization	3	0.0	7	0.0	4		0		0.0		0		0.0		0	
Other	4221	5.4	4595	5.2	1800		1911		3.7		1129		3.9		1292	
Urgency	2992	3.8	5572	7.5	1805		4502		1.8		571		4.0		616	
Mobilization	1211	1.6	3152	3.6	138		151		1.4		446		5.3		779	
Essential R&D Capability	137	0.2	204	0.2	17		29		0.1		16		0.1		104	
International Agreement	131	0.2	115	0.1	45		33		0.1		6		0.1		80	
Authorized by Statute D/	3941	5.1	3771	4.3	1306		1090		4.2		1299		3.7		1336	
Authorized Resale	3287	4.2	3690	4.2	19		11		10.5		3259		10.4		9	
National Security	858	1.1	1098	1.3	265		434		0.5		169		0.5		424	
Public Interest	11	0.0	2	0.0	3		0		0.1		5		0.1		3	
Otherwise Auth by Statute	40	0.1	9	0.0	14		2		0.1		24		0.1		2	

<sup>A/</sup> For definitions and coverage, see notes on coverage.  
<sup>B/</sup> Includes Pre-CICA 659 Schedules and actions with another Federal Agency.  
<sup>C/</sup> Includes Federal Schedule awards.  
<sup>D/</sup> Includes Post-CICA 1(a) program.  
<sup>E/</sup> less than 0.05 percent.

## AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of fiscal years 1992 and 1991. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1982 through 1991.

During the first half of FY 1992 awards over \$25,000 (excluding intragovernmental awards) totaled \$47,419 million, of which \$30,587 million, or 64.5 percent, were awarded under fixed price procedures and \$15,542 million, or 32.8 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,289 million, or 2.7 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 13.5 percent of the total contract awards over \$25,000 during the first half of FY 1992. The use of incentive contracts (both

fixed price and cost-type combined) increased from 17.9 percent of total contract dollars in the first half of FY 1991 to 18.6 percent this year. The use of firm fixed-price contracts decreased from 51.0 percent to 45.9 percent.

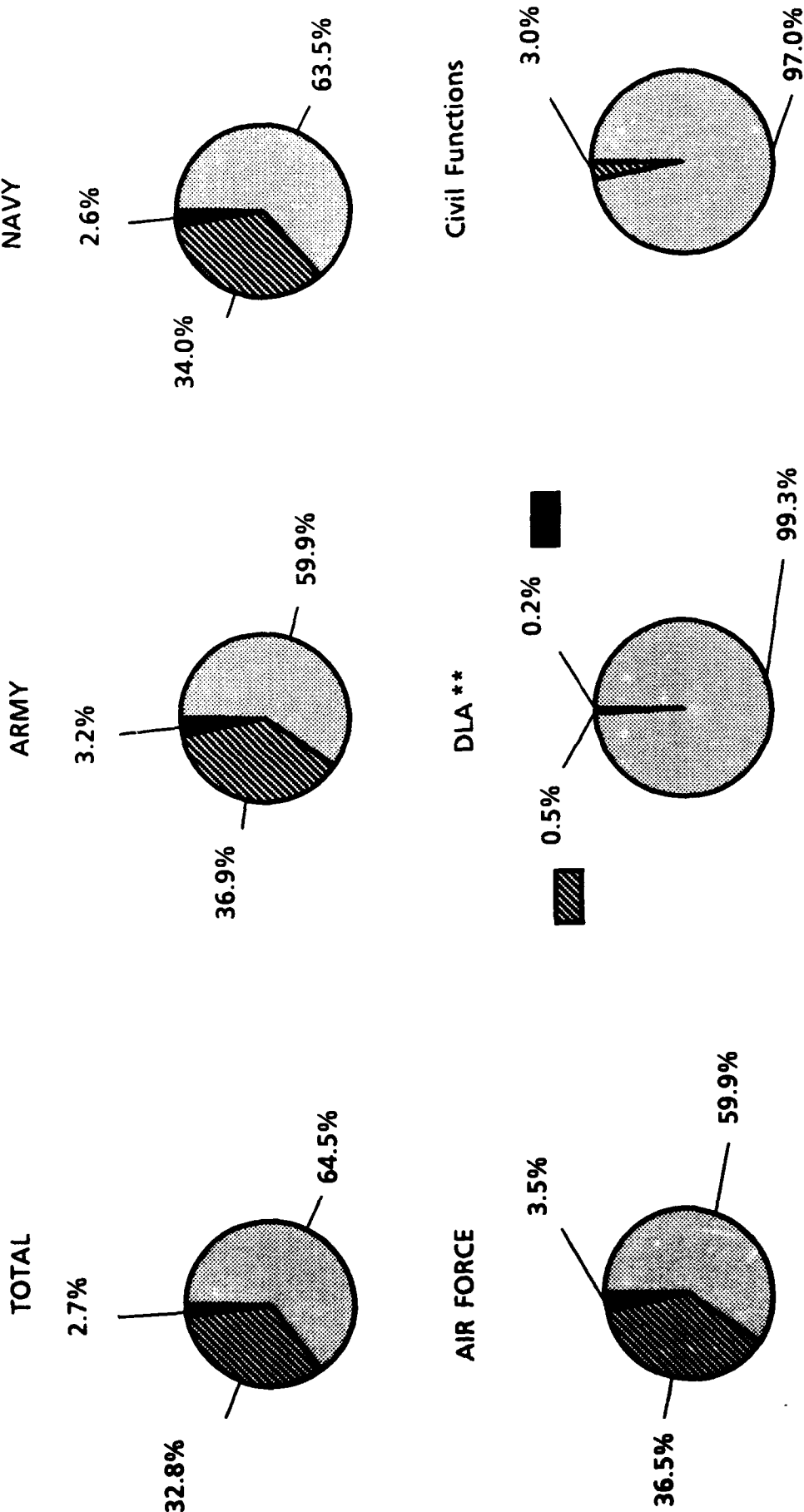
The total of 74,674 contract actions over \$25,000 for the first half of fiscal year 1992 (see Table 16) includes 24,975 original contract actions and modifications calling for additional work and 49,699 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 17.1 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract decreased by 11.0 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component for the first half of FY 1992.

# Chart V

## Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: First Half Fiscal Year 1992

Percent of Total Procurement \*



Fixed Price Type  
Cost Reimbursement Type  
Other Types

\* Intragovernmental actions and actions \$25,000 or less are excluded.  
\*\* Amounts of less than 0.05% are not shown.

**TABLE 16**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1992 - FY 1991** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 91 - MAR 92		OCT 90 - MAR 91		OCT 91 - MAR 92		OCT 90 - MAR 91		OCT 91 - MAR 92		OCT 90 - MAR 91	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$56,522,983	*	\$54,836,702	100.0	\$11,206,660	100.0	\$12,688,763	100.0	\$17,581,261	100.0	\$20,121,078	100.0
INTERAGENCY/FWS	4,131,608		3,628,929		1,014,581		1,125,119		1,351,635		1,195,294	
ACTIONS \$25,000 OR LESS	4,972,583		5,216,647		746,411		1,488,314		1,324,987		1,115,936	
ACTIONS OVER \$25,000	47,418,792	100.0	55,991,126	100.0	9,445,668	100.0	10,075,330	100.0	15,204,760	100.0	17,809,848	100.0
FIXED PRICE TYPE	30,586,990	64.5	40,860,180	73.0	5,657,266	59.9	6,444,081	64.0	9,652,680	63.5	12,581,529	70.6
FIRM	21,784,083	45.9	28,585,830	51.0	5,165,617	54.7	5,235,926	52.0	7,596,766	50.0	8,517,174	47.8
REDETERMINABLE	123,753	0.3	7,177,284	0.3	126,090	0.3	30,553	0.3	18,907	0.1	18,528	0.1
INCENTIVE	5,493,372	11.6	7,151,383	12.8	144,678	1.2	35,347	0.4	1,834,662	12.1	3,787,635	21.3
ECONOMIC PRICE ADJUSTMENT	3,185,782	6.7	4,985,683	8.9	350,881	3.7	1,142,255	11.3	202,345	1.3	258,192	1.4
COST REIMBURSEMENT TYPE	15,542,399	32.8	13,992,985	25.0	3,488,889	36.9	3,469,410	34.4	5,163,685	34.0	4,896,284	27.5
NO FEE	914,242	1.9	1,105,189	2.0	123,455	1.3	260,835	2.6	179,150	1.2	85,044	0.5
FIXED FEE	6,392,228	13.5	6,685,307	11.9	1,168,970	12.4	1,061,820	10.5	3,353,397	22.1	3,003,522	16.9
INCENTIVE FEE	3,296,646	7.0	2,861,956	5.1	1,224,164	13.0	695,049	6.9	973,949	6.4	1,241,484	7.0
AWARD FEE	4,939,283	10.4	3,340,533	6.0	972,299	10.3	1,451,706	14.4	657,189	4.3	566,254	3.2
OTHER TYPES	1,289,404	2.7	1,137,961	2.0	299,513	3.2	161,839	1.6	388,395	2.6	322,035	1.9
TIME AND MATERIALS	1,098,340	2.3	937,789	1.7	293,902	3.1	155,737	1.5	364,323	2.4	266,543	1.5
LABOR HOURS	191,064	0.4	200,172	0.4	5,611	0.1	6,102	0.1	24,072	0.2	65,492	0.4

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 91 - MAR 92		OCT 90 - MAR 91		OCT 91 - MAR 92		OCT 90 - MAR 91		OCT 91 - MAR 92		OCT 90 - MAR 91	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$18,837,909		\$22,247,427	100.0	\$3,824,525	100.0	\$7,118,545	100.0	\$802,131	100.0	\$627,359	100.0
INTERAGENCY/FWS	1,655,597		1,185,918		56,509		84,271		18,690		24,041	
ACTIONS \$25,000 OR LESS	872,765		1,446,359		613,659		1,010,029		86,148		107,996	
ACTIONS OVER \$25,000	16,309,547	100.0	19,635,150	100.0	3,154,357	100.0	6,024,241	100.0	697,293	100.0	695,322	100.0
FIXED PRICE TYPE	9,777,034	59.9	14,172,282	72.2	3,133,603	99.3	5,999,029	99.6	676,494	97.0	678,783	97.6
FIRM	5,877,860	36.0	10,513,015	53.5	1,205,572	38.2	3,010,698	50.0	675,610	96.9	674,119	97.0
REDETERMINABLE	13,382	0.1	11,856	0.1	283	*	62,244	1.0	84	*	3,779	0.5
INCENTIVE	3,477,037	21.3	3,245,207	16.5	0	0.0	0	0.0	200	*	0	0.0
ECONOMIC PRICE ADJUSTMENT	408,754	2.5	402,204	2.0	1,927,748	61.1	2,926,087	48.6	600	0.1	885	0.1
COST REIMBURSEMENT TYPE	5,953,758	36.5	4,843,783	24.7	15,054	0.5	17,549	0.3	20,798	3.0	16,184	2.3
NO FEE	558,670	3.4	713,498	3.6	4,549	0.1	3,773	0.1	3,630	0.5	1,132	0.2
FIXED FEE	1,376,881	8.4	2,111,518	10.8	10,405	0.3	13,776	0.2	7,524	1.1	12,175	1.8
INCENTIVE FEE	1,088,525	6.7	917,653	4.7	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	2,929,681	18.0	1,101,114	5.6	0	0.0	0	0.0	9,645	1.4	2,877	0.4
OTHER TYPES	578,755	3.5	519,085	3.2	5,599	0.2	7,663	0.1	0	0.0	355	0.1
TIME AND MATERIALS	429,933	2.6	505,286	2.6	4,702	0.1	3,619	0.1	0	0.0	355	0.1
LABOR HOURS	148,822	0.9	113,799	0.6	998	*	4,044	0.1	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.  
B/ Includes Other Defense Agency awards.  
\* Less than 0.05 percent.



**TABLE 16 (continued)**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1992** <sup>A/</sup>

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 91 - MAR 92				OCT 91 - MAR 92				OCT 91 - MAR 92			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
<b>TOTAL</b>	4,517,657				899,583				866,281			
INTERAGENCY/FPS	289,814				83,530				77,513			
ACTIONS \$25,000 OR LESS	4,085,775				734,897				763,087			
ACTIONS OVER \$25,000	74,674	100.0	24,975	49,699	15,012	100.0	5,376	9,636	25,593	100.0	9,135	16,458
FIXED PRICE TYPE	54,429	72.9	21,990	32,439	11,270	75.1	4,788	6,482	15,784	61.7	7,726	8,058
FIRM	50,656	67.8	21,274	29,382	10,947	72.9	4,749	6,198	14,958	58.6	7,659	7,339
REDETERMINABLE	1,143	0.2	34	1,109	41	0.3	9	32	48	0.2	14	34
INCENTIVE	1,297	1.7	178	1,119	39	0.3	30	9	596	2.3	37	559
ECONOMIC PRICE ADJUSTMENT	2,333	3.1	504	1,829	243	1.6	21	222	142	0.6	16	126
COST REIMBURSEMENT TYPE	15,531	20.8	2,392	13,139	2,840	18.9	492	2,348	7,681	30.0	1,084	6,597
NO FEE	1,520	2.0	232	1,288	332	2.2	59	273	178	0.7	40	138
FIXED FEE	11,123	14.9	1,744	9,379	1,700	11.3	295	1,405	6,319	24.7	940	5,379
INCENTIVE FEE	408	0.5	85	323	204	1.4	35	169	79	0.3	16	63
AWARD FEE	2,480	3.3	331	2,149	604	4.0	103	501	1,105	4.3	88	1,017
OTHER TYPES	4,714	6.3	593	4,121	902	6.0	96	806	2,128	8.3	325	1,803
TIME AND MATERIALS	4,065	5.4	460	3,605	883	5.9	91	792	1,908	7.5	265	1,643
LABOR HOURS	649	0.9	133	516	19	0.1	5	14	1,220	0.9	60	160
<b>DEFENSE LOGISTICS AGENCY</b>												
<b>CIVIL FUNCTIONS</b>												
<b>AIR FORCE</b>												
<b>DEFENSE LOGISTICS AGENCY</b>												
<b>CIVIL FUNCTIONS</b>												
<b>TOTAL</b>	1,098,776				522,890				147,269			
INTERAGENCY/FPS	85,921				33,499				5,597			
ACTIONS \$25,000 OR LESS	994,127				479,129				139,346			
ACTIONS OVER \$25,000	18,655	100.0	4,964	13,691	9,788	100.0	4,272	5,516	1,712	100.0	592	1,120
FIXED PRICE TYPE	13,116	70.3	4,253	8,863	9,696	99.1	4,238	5,458	1,617	94.5	559	1,058
FIRM	12,264	65.7	4,041	8,223	9,108	93.1	3,940	5,168	1,612	94.2	558	1,054
REDETERMINABLE	33	0.2	10	23	2	0.0	1	1	2	0.1	0	2
INCENTIVE	604	3.2	128	476	0	0.0	0	0	2	0.1	1	1
ECONOMIC PRICE ADJUSTMENT	215	1.2	74	141	586	6.0	297	289	1	0.1	0	1
COST REIMBURSEMENT TYPE	3,943	21.1	567	3,376	85	0.9	31	54	95	5.5	33	62
NO FEE	881	4.7	105	776	4	0.2	4	17	33	1.9	12	21
FIXED FEE	2,321	12.4	337	1,984	64	0.7	27	37	43	2.5	15	28
INCENTIVE FEE	1,120	0.6	31	89	0	0.0	0	0	0	0.0	0	0
AWARD FEE	821	3.3	94	527	0	0.0	0	0	19	1.1	6	13
OTHER TYPES	1,598	8.6	144	1,452	7	0.1	3	4	0	0.0	0	0
TIME AND MATERIALS	1,241	6.7	91	1,150	3	0.0	1	2	0	0.0	0	0
LABOR HOURS	355	1.9	53	302	4	0.0	2	2	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

**TABLE 16 (concluded)**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision,**  
**According to Defense Component: FY 1991 <sup>A/</sup>**

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 90 - MAR 91				OCT 90 - MAR 91				OCT 90 - MAR 91			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
<b>TOTAL</b>	4,858,590				1,456,376				924,021			
INTERAGENCY/FMS	270,788				80,107				74,572			
ACTIONS \$25,000 OR LESS	4,430,543				1,287,271				823,084			
ACTIONS OVER \$25,000	85,979	100.0	30,141	55,838	19,701	100.0	6,606	13,095	26,180	100.0	9,456	16,724
FIXED PRICE TYPE	65,193	77.0	27,179	38,014	15,647	79.4	5,976	9,671	16,763	64.0	8,114	8,649
FIRM	60,218	69.8	26,081	34,137	14,485	73.5	5,921	8,564	15,634	59.7	8,028	7,606
REDETERMINABLE	1,857	2.2	225	1,632	92	0.5	17	75	42	0.2	23	19
INCENTIVE	4,099	2.2	802	3,297	26	0.1	5	21	920	3.5	45	875
ECONOMIC PRICE ADJUSTMENT					1,041	5.3	33	1,008	167	0.6	18	149
COST REIMBURSEMENT TYPE	15,327	17.8	2,227	13,100	3,318	16.8	531	2,787	7,297	27.9	945	6,352
NO FEE	1,757	2.1	582	1,175	667	3.4	142	525	1,177	6.7	322	855
FIXED FEE	10,760	12.4	1,623	9,137	1,784	8.1	301	1,483	6,006	22.9	814	5,192
INCENTIVE FEE	1,406	2.5	13	1,393	1,212	6.4	13	1,200	1,006	3.9	16	990
AWARD FEE	2,374	2.8	278	2,096	632	3.2	75	557	1,008	3.9	83	925
OTHER TYPES	4,459	5.2	735	3,724	736	3.7	99	637	2,120	8.1	397	1,723
TIME AND MATERIALS	3,615	4.2	476	3,139	711	3.6	92	619	1,703	6.5	223	1,480
LABOR HOURS	844	1.0	259	585	25	0.1	7	18	417	1.6	174	243

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 90 - MAR 91				OCT 90 - MAR 91				OCT 90 - MAR 91			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
<b>TOTAL</b>	1,716,509				552,015				187,291			
INTERAGENCY/FMS	87,556				19,187				6,759			
ACTIONS \$25,000 OR LESS	1,605,604				520,584				177,254			
ACTIONS OVER \$25,000	23,342	100.0	6,026	17,316	11,780	100.0	5,970	4,810	1,951	100.0	556	1,395
FIXED PRICE TYPE	18,057	77.4	5,327	12,730	11,656	98.9	5,915	4,741	1,789	97.2	545	1,244
FIRM	16,840	72.1	5,058	11,782	10,450	88.7	5,288	4,151	1,783	96.3	539	1,244
REDETERMINABLE	1,857	2.2	225	1,632	92	0.5	17	75	42	0.2	23	19
INCENTIVE	4,099	2.2	802	3,297	26	0.1	5	21	920	3.5	45	875
ECONOMIC PRICE ADJUSTMENT					1,041	5.3	33	1,008	167	0.6	18	149
COST REIMBURSEMENT TYPE	3,780	16.2	506	3,274	102	0.9	46	56	49	2.6	10	39
NO FEE	1,757	2.1	582	1,175	667	3.4	142	525	1,177	6.7	322	855
FIXED FEE	2,125	9.2	312	1,813	81	0.7	44	37	14	0.8	5	9
INCENTIVE FEE	1,111	0.6	116	995	0	0.0	0	0	0	0.0	0	0
AWARD FEE	635	2.7	88	547	0	0.0	0	0	13	0.7	0	13
OTHER TYPES	1,505	6.4	193	1,312	22	0.2	9	13	3	0.2	1	2
TIME AND MATERIALS	1,116	4.9	126	990	16	0.1	8	11	3	0.2	1	2
LABOR HOURS	339	1.5	67	272	12	0.1	1	11	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

**TABLE 17**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision**  
**FY 1991 - FY 1982** <sup>A/</sup>

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1991		FY 1990		FY 1989		FY 1988		FY 1987	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
<b>TOTAL</b>	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0
<b>FIXED PRICE TYPE (SUB-TOTAL)</b>	96,760,113	76.6	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8
Firm	71,673,745	56.8	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1
Redeterminable	371,936	0.3	564,031	0.5	751,226	0.6	74,446	0.1	3,052	0.0
Incentive	13,740,819	10.9	16,736,422	13.7	16,982,532	14.1	21,347,924	16.4	19,025,753	14.0
Economic Price Adjustment	10,973,613	8.7	11,157,116	9.1	11,546,888	9.6	9,446,871	7.3	10,423,933	7.7
<b>COST REIMBURSEMENT AND OTHER TYPES</b>	29,534,066	23.4	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2
No Fee	1,866,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1
Fixed Fee	13,442,422	10.6	13,320,480	11.3	12,728,604	10.6	13,966,018	10.8	13,005,805	9.6
Incentive Fee	4,136,995	3.3	4,558,135	3.7	3,548,552	2.9	3,481,078	2.6	3,155,887	2.3
Reward Fee	6,905,079	5.5	5,592,428	4.7	5,473,737	4.5	5,430,496	4.2	4,198,868	3.1
Other B/	3,183,202	2.5	2,866,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7
<b>TOTAL</b>	\$137,542,840	100.0	\$139,912,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0	\$104,776,138	100.0
<b>FIXED PRICE TYPE (SUB-TOTAL)</b>	112,101,580	81.5	115,552,316	82.6	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7
Firm	73,860,472	53.7	74,503,325	53.3	62,835,564	50.3	55,195,592	46.1	52,700,545	50.3
Redeterminable	199,018	0.1	297,280	0.2	567,561	0.5	907,403	0.8	1,248,508	1.2
Incentive	21,397,310	15.6	24,337,617	17.4	21,846,000	17.5	25,359,090	21.2	18,426,479	17.6
Economic Price Adjustment	16,644,780	12.1	16,414,094	11.7	15,673,309	12.5	16,668,102	13.9	9,851,078	9.4
<b>COST REIMBURSEMENT AND OTHER TYPES</b>	25,441,260	18.5	24,359,780	17.4	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3
No Fee	2,157,857	1.6	2,075,797	1.5	1,880,809	1.5	1,670,481	1.4	1,958,292	1.9
Fixed Fee	11,897,165	8.6	11,400,151	8.1	10,439,865	8.4	11,306,929	9.4	9,823,562	9.4
Incentive Fee	5,730,251	4.2	6,369,419	4.6	6,672,880	5.3	4,497,690	2.1	7,953,877	7.6
Reward Fee	3,865,876	2.8	3,295,754	2.4	3,948,301	3.2	3,192,389	1.5	1,843,599	1.8
Other B/	1,790,101	1.3	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8	963,290	0.9

A/ For Definitions and Coverage, See Notes on Coverage.  
 B/ Includes Time and Materials and Labor Hours Contracts.  
 \* Less than 0.05 percent.

## DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,709 reporting large contractors totaled \$57,053 million in FY 1991, which was a 4.3 percent increase from the \$54,708 million reported by 1,664 large contractors in FY 1990.

Small businesses received 34.0 percent of the total committed for subcontracting work during FY 1991, compared with 39.3 percent for FY 1990. Comparative data for FY 1982 through FY 1991 are given below.

(Amounts in Millions)

	1991	1990	1989	1988	1987	1986	1985	1984	1983	1982
1. Number of Large Contractors Reporting	1,709	1,664	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170
2. Military Subcontract Commitments	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329
a. Small Businesses	19,413	21,499	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380
b. Other Businesses	37,640	33,209	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	34.0	39.3	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9

## GLOSSARY OF TERMS

**Businesses.** Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

**Civil Functions.** Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

**Competed Procurement.**

For solicitations issued prior to the Competition in Contracting Act (CICA):

**Price Competition** - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

**Technical & Design Competition** - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

**Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more**

**offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.**

**Educational and Nonprofit Institutions.** Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

**Intragovernmental Order.** Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

**Location of Work.** The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

**Military Functions.** Activities normally associated with the support of the Uniformed Services.

**Net Value.** The net amount of debit and credit procurement actions recorded during the period.

#### **Other Defense Agencies**

Armed Forces Radio & Television Service  
Commander US Special Operations Command  
Defense Advanced Research Projects  
Agency  
Defense Commercial Communications Office  
Defense Commissary Agency  
Defense Evaluation Support Activity  
Defense Information Systems Agency  
Defense Mapping Agency  
Defense Nuclear Agency  
Defense Supply Service - Washington  
Office for the Civilian Health & Medical  
Program of the Uniformed Services  
(CHAMPUS)  
On Site Inspection Agency  
Strategic Defense Initiative Organization  
Uniformed Services University of  
Health Sciences  
WHS Contracting Office

**Prime Contract Award.** A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

**Procurement Action.** An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

**Small Businesses.** A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the

**Federal Acquisition Regulation (19.101).** Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

**Subcontract Commitment.** A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

**Subcontract Payment.** A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

**United States.** The 50 states, the District of Columbia, and the outlying areas of the United States.

**Work Inside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

**Work Outside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).